

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

494-26 Portugal, sparkling, Bairrada DOC (B)

Range: Fixed assortment
Launch date: 2025-03-01
Deadline tender answer: 2024-08-22
Deadline tender sample: 2024-09-24
Style and taste profile: We are looking for a dry, very fresh, fruity wine with element of apples, stone fruit, crackers, herbs, honey and nuts.
Other:

Product requirements:

Price to consumer (SEK): Max 149
Country of origin: Portugal
Type of product: Sparkling wine
Volume: 750 ml
Packaging: Glass bottle
Type of closure: Mushroom stopper
Vintage: NV or optional vintage
Available volume (liters): 20 000
Grape composition (%): Must be specified
Sugar content (g/l): N/A
Storage method: Optional. The wine must have undergone a second, carbonation-giving, fermentation in the bottle.
Designation of origin: DOP Bairrada
EXW finished product: Up to 5,00 EUR / PCS

PnL

Gross margin SE buildup PCS		RSP 139 SEK			RSP 149 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	4,50	EUR	71%	5,00	EUR	72%
Logistics inbound	Europa	0,19	EUR	3%	0,19	EUR	3%
Logistics SE		0,36	EUR	6%	0,36	EUR	5%
Marketing		0,32	EUR	5%	0,35	EUR	5%
Contributive margin		0,95	EUR	15%	1,04	EUR	15%
Price to Systembolaget		6,34	EUR		6,95	EUR	
Systembolaget margin		1,40	EUR		1,49	EUR	
Alk Tax + VAT		4,35	EUR		4,52	EUR	
RSP		12,09	EUR		12,96	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.