

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

494-22 USA, California or Washington, chardonnay (B)

Launch date: 2025-03-01
Deadline tender answer: 2024-08-01
Deadline tender sample: 2024-09-03
Style and taste profile: We are looking for a full-bodied white wine with hints of yellow apples, nuts and spices. The wine should have a distinct but balanced oak character.

Product requirements:

Price to consumer (SEK): 179 – 189 SEK
Country of origin: USA
EU product category: Wine from third country with geographical denomination.
Type of product: White wine
Volume: 750 ml
Packaging: Light weight bottle max 420 g
Vintage: 2022 or 2023
Available volume (liters): 8 000
Type of closure: Screw cap of stelvin type
Grape composition (%): Minimum 85 % chardonnay
Designation of origin (as stated on packaging): California, Washington or respective underlying AVA
Method of aging: The wine must be fully or partially aged in oak barrels.

EXW finished product: Up to 6,30 USD / PCS
EXW bulk: N/A

PnL

Gross margin SE buildup PCS		RSP 179 SEK			RSP 189 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	5,85	USD	61%	6,30	USD	62%
Logistics inbound	Overseas	0,27	USD	3%	0,27	USD	3%
Logistics SE		0,40	USD	4%	0,40	USD	4%
Marketing		0,67	USD	7%	0,72	USD	7%
Contributive margin		2,40	USD	25%	2,57	USD	25%
Price to Systembolaget		9,60	USD		10,26	USD	
Systembolaget margin		1,93	USD		2,02	USD	
Alk Tax + VAT		5,52	USD		5,71	USD	
RSP		17,05	USD		18,00	USD	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.