

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.

Please Use Reference Number and Company Name in Your Email Subject Line.

559-18 Portugal, Vinho Verde or Minho, loureiro (B)

Distribution:	385 stores
Launch date:	2026-06-01
Deadline tender answer:	2025-12-18
Deadline tender sample:	2026-01-20
Style and taste profile:	We are looking for a fresh, fruity, white wine with hints of citrus, stone fruit, minerals and herbs.

Product requirements:

Price to consumer (SEK):	Max 119
Country of origin:	Portugal
Type of product:	White wine
Volume:	750 ml
Packaging:	Lightweight bottle max 420 g or PET-bottle
Vintage:	2025
Available volume (liters):	72 000
Grape composition:	100 % loureiro
Designation of origin: (as stated on packaging):	VR Minho, DO Vinho Verde or underlying origin.
Other requirements:	On the packaging as well as in the offer stated producer must be a producer located in offered origin. Please observe that only one product per producer can be offered.

EXW finished product:	Up to 2,90 EUR / PCS
EXW bulk:	N/A

PnL

Gross margin SE buildup PCS		RSP 109 SEK				RSP 119 SEK			
FOB oversea / FCA Europe	PCS / 750 ml	2,45	EUR	54%		2,90	EUR	56%	
Logistics inbound	Europa	0,22	EUR	5%		0,22	EUR	4%	
Logistics SE		0,63	EUR	14%		0,63	EUR	12%	
Marketing		0,32	EUR	7%		0,36	EUR	7%	
Contributive margin		0,90	EUR	20%		1,03	EUR	20%	
Price to Systembolaget		4,52	EUR			5,13	EUR		
Systembolaget margin		1,13	EUR			1,22	EUR		
Alk Tax + VAT		3,82	EUR			4,00	EUR		
RSP		9,48	EUR			10,35	EUR		

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.