

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

494-20 Chile, white blend (B)

Launch date: 2025-03-01
Deadline tender answer: 2024-08-01
Deadline tender sample: 2024-09-03
Style and taste profile: We are looking for a nuanced, fresh and fruity white wine. The wine may have hints of oak, but it is not a requirement.

Product requirements:

Price to consumer (SEK): Max 129
Country of origin: Chile
EU product category: Wine from third country with geographical denomination.
Type of product: White wine
Volume: 750 ml
Packaging: Light weight bottle max 420 g
Vintage: 2023
Available volume (liters): 36 000
Grape composition (%): Blend free of choice where sauvignon blanc may not be included.
Designation of origin (as stated on packaging): DO Casablanca, DO Limari or DO Itata
Other requirements: Please observe that only one product per producer can be offered.

EXW finished product: Up to 3,80 USD / PCS

EXW bulk: N/A

PnL

Gross margin SE buildup PCS		RSP 109 SEK		RSP 129 SEK			
FOB oversea / FCA Europe	PCS / 750 ml	3,24	USD	66%	4,28	USD	68%
Logistics inbound	Overseas	0,27	USD	5%	0,27	USD	4%
Logistics SE		0,35	USD	7%	0,35	USD	6%
Marketing		0,35	USD	7%	0,44	USD	7%
Contributive margin		0,74	USD	15%	0,94	USD	15%
Price to Systembolaget		4,95	USD		6,28	USD	
Systembolaget margin		1,24	USD		1,44	USD	
Alk Tax + VAT		4,19	USD		4,57	USD	
RSP		10,38	USD		12,29	USD	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.