

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

494-8 Italy, Langhe Nebbiolo, organic, sustainability certified (C)

Range:	Fixed assortment
Launch date:	2025-03-01
Deadline tender answer:	2024-08-15
Deadline tender sample:	2024-09-17
Style and taste profile:	We are looking for a grape and typical of origin RED wine with one youthful red berry fruit. The wine can have a balanced element of barrel, but this is not a requirement.
Other:	The product must meet existing criteria for organic wine according to current EU legislation. The producer must meet existing criteria for Equalitas, VIVA or SQNPI.

Product requirements:

Price to consumer (SEK):	Max 199
Country of origin:	Italy
Type of product:	Red wine
Volume:	750 ml
Packaging:	Lighter glass bottle max 580 g
Type of closure:	Optional
Vintage:	2023
Available volume (liters):	20 000
Grape composition (%):	100 % Nebbiolo
Sugar content (g/l):	N/A
Storage method:	Optional
Designation of origin:	Langhe Nebbiolo DOC

EXW finished product: Up to 7,20 EUR / PCS

PnL

Gross margin SE buildup PCS		RSP 159 SEK			RSP 199 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	5,30	EUR	71%	7,20	EUR	72%
Logistics inbound	Europa	0,19	EUR	3%	0,19	EUR	2%
Logistics SE		0,36	EUR	5%	0,36	EUR	4%
Marketing		0,53	EUR	7%	0,70	EUR	7%
Contributive margin		1,13	EUR	15%	1,50	EUR	15%
Price to Systembolaget		7,55	EUR		9,98	EUR	
Systembolaget margin		1,58	EUR		1,94	EUR	
Alk Tax + VAT		4,69	EUR		5,39	EUR	
RSP		13,83	EUR		17,30	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.