

# CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.  
Please Use Reference Number and Company Name in Your Email Subject Line.

## 407-26 Argentina, sauvignon blanc, sustainability certification (B)

<b>Launch date:</b>	2024-12-02
<b>Deadline tender answer:</b>	2024-04-25
<b>Deadline tender sample:</b>	2024-05-28
<b>Style and taste profile:</b>	We are looking for a dry, fresh, grape-typical and aromatic white wine with hints of citrus, passion fruit, gooseberry and herbs
<b>Price to consumer (SEK):</b>	Max 129
<b>EXW:</b>	Up to 4,80 USD/PCS
<b>EXW bulk:</b>	N/A
<b>EU product category:</b>	Wine from third countries with a geographical indication
<b>Type of product:</b>	White wine
<b>Volume:</b>	750 ml
<b>Packaging:</b>	Lightweight bottle max 420 g
<b>Vintage:</b>	2024
<b>Available volume (liters):</b>	15 000.
<b>Grape composition (%):</b>	At least 90% sauvignon blanc
<b>Designation of origin:</b>	To be specified.
<b>Other requirements:</b>	The product must meet existing criteria for organic wine according to current EU legislation, and/or hold a certificate from Bodegas de Argentina, and/or be certified by Fairtrade or IMO-Fair for life as fair trade.

### PnL

Gross margin SE buildup PCS		RSP 109 SEK			RSP 129 SEK		
FOB oversea / FCA Europe	per liter	4,83	USD		6,35	USD	
FOB oversea / FCA Europe	PCS / 750 ml	3,63	USD	73%	4,77	USD	75%
Bulk Shipping.	N/A	-	USD	0%	-	USD	0%
Bulk bottling.	N/A	-	USD	0%	-	USD	0%
Logistics inbound	Overseas	0,27	USD	5%	0,27	USD	4%
Logistics SE		0,35	USD	7%	0,35	USD	6%
Marketing		0,25	USD	5%	0,32	USD	5%
Contributive margin		0,50	USD	10%	0,63	USD	10%
<b>Price to Systembolaget</b>		<b>5,00</b>	<b>USD</b>		<b>6,34</b>	<b>USD</b>	
Systembolaget margin		1,25	USD		1,45	USD	
Alk Tax + VAT		4,23	USD		4,61	USD	
<b>RSP</b>		<b>10,48</b>	<b>USD</b>		<b>12,40</b>	<b>USD</b>	

\* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.