

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

560-10 Portugal, Beira, sustainability certified, PCF (B)

Range:	Fixed range 373 stores
Launch date: (YYMMDD)	2026-09-01
Deadline tender answer:	2026-01-22
Deadline tender sample:	2026-02-24
Style and taste profile:	We are looking for a fruity red wine with hints of dark berries, herbs and spices.

Product requirements:

Price to consumer (SEK):	Max 99
Country of origin:	Portugal
EU product category:	Wine from EU with protected origin denomination
Type of product:	Red wine
Volume:	750 ml
Packaging:	Lightweight bottle max 420 g or PET-bottle
Vintage:	2023 or younger
Available volume (liters):	48 000
Grape composition:	Free of choice
Designation of origin:	DO Beira
Other requirements:	The product must be certified according to the National Reference for Sustainability Certification in the Wine Sector and/or meet the existing criteria for organic wine according to current EU legislation. The tender winner must report PCF – Product Carbon Footprint. Please observe that only one product per producer can be offered.
EXW finished product:	Up to 2,50 EUR / PCS
EXW bulk:	Up to N/A EUR / Liter

PnL

Gross margin SE buildup PCS	RSP 94 SEK			RSP 99 SEK			
FOB oversea / FCA Europe	PCS / 750 ml	2,30	EUR	61%	2,50	EUR	63%
Logistics inbound	Europa	0,23	EUR	6%	0,23	EUR	6%
Logistics SE		0,66	EUR	18%	0,66	EUR	16%
Marketing		0,19	EUR	5%	0,20	EUR	5%
Contributive margin		0,37	EUR	10%	0,40	EUR	10%
Price to Systembolaget	3,70	EUR		4,02	EUR		
Systembolaget margin	1,11	EUR		1,16	EUR		
Alk Tax + VAT	3,73	EUR		3,82	EUR		
RSP	8,55	EUR		9,00	EUR		

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.