

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

495-26 South Africa, Western Cape, sparkling, Brut, sustainability certified (B)

Range:	Fixed assortment
Launch date:	2025-06-02
Deadline tender answer:	2024-08-22
Deadline tender sample:	2024-09-24
Style and taste profile:	We are looking for fresh and fruity White sparkling wine with element of apples, pear, stone fruit and citrus.
Other:	Offered product must meet all criteria for "Our most sustainable drinks". This means that, in addition to packaging with a lower climate footprint and documented traceability, it must meet one of the following two options: <ul style="list-style-type: none">- offered producer must be certified by Fairtrade or IMO Fair for Life as fair trade and upon launch the product must be labeled accordingly, or- offered producer must hold Wieta (score A) and at launch the product must be marked with The Wine and Agricultural Ethical Trade Initiative of SA's (WIETA) ethical label (WIETA SEAL) or SMETA 4 pillars, in combination with meeting existing criteria for organic wine under current EU legislation or IPW South Africa. The control body and that the wine is organic or IPW must be clearly indicated on the label.

Product requirements:

Price to consumer (SEK):	Max 99
Country of origin:	South Africa
Type of product:	Red wine
Volume:	750 ml
Packaging:	Lightweight bottle max 850 g
Type of closure:	Champagne cork
Vintage:	Optional or NW
Available volume (liters):	180 000
Grape composition (%):	Min 85 % chenin blanc
Designation of origin:	Western Cape or underlying origin

EXW finished product: Up to 6,30 USD / PCS

PnL

Gross margin SE buildup PCS		RSP 89 SEK			RSP 99 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	2,20	EUR	66%	2,70	EUR	69%
Logistics inbound	Overseas	0,26	EUR	8%	0,26	EUR	7%
Logistics SE		0,36	EUR	11%	0,36	EUR	9%
Marketing		0,17	EUR	5%	0,20	EUR	5%
Contributive margin		0,33	EUR	10%	0,39	EUR	10%
Price to Systembolaget		3,31	EUR		3,91	EUR	
Systembolaget margin		0,96	EUR		1,04	EUR	
Alk Tax + VAT		3,48	EUR		3,65	EUR	
RSP		7,74	EUR		8,61	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.