

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

494-21 Argentina, blend with torrontés, sustainability certified (B)

Launch date: 2025-03-01
Deadline tender answer: 2024-08-01
Deadline tender sample: 2024-09-03
Style and taste profile: We are looking for a fresh, fruity and lightly aromatic white wine with hints of citrus, tangerine, stone fruit, lime and white flowers

Product requirements:

Price to consumer (SEK): 99 SEK
Country of origin: Argentina
EU product category: Wine from third country with geographical denomination.
Type of product: White wine
Volume: 750 ml
Packaging: Light weight bottle max 420 g or PET-bottle
Vintage: 2024
Available volume (liters): 48 000
Grape composition (%): Blend with a minimum of 50 % and a maximum of 75 % torrontés. Other permitted grape varieties are sauvignon blanc, chenin blanc and pinot gris.
Designation of origin (as stated on packaging): Must be stated.

Other requirements: The product must fulfill current criterias for organic wine according to EU law, and/or hold a certificate from Bodegas de Argentina, and/or be certified by Fairtrade or IMO-Fair for life as fair trade. The controlling body and the fact that the wine is organic/certified by Bodegas de Argentina/certified by Fairtrade or IMO-Fair for life, must be clearly stated on the label/packaging. Within three (3) days after the tender winner has been informed of the tender win, a valid certificate, alternatively documentation from Bodegas de Argentina, in Swedish or English must be received by Systembolaget proving that the specified producer is certified within one of the four (4) mentioned certification types.

EXW finished product: Up to 2,90 USD / PCS

EXW bulk: N/A

PnL

Gross margin SE buildup PCS		RSP 99 SEK			
FOB oversea / FCA Europe	PCS / 750 ml	2,90	USD	68%	
Logistics inbound	Overseas	0,27	USD	6%	
Logistics SE		0,35	USD	8%	
Marketing		0,21	USD	5%	
Contributive margin		0,56	USD	13%	
Price to Systembolaget		4,29	USD		
Systembolaget margin		1,14	USD		
Alk Tax + VAT		4,00	USD		
RSP		9,43	USD		

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.