

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.

Please Use Reference Number and Company Name in Your Email Subject Line.

407-15 South Africa, Western Cape, red wine, grape blend (B)

Launch date: 2024-12-02
Deadline tender answer: 2024-05-09
Deadline tender sample: 2024-06-11
Style and taste profile: We are looking for a generous, fruity and flavorful wine with clear barrel character and elements of dark berries, plums, spices and vanilla.

Product requirements:

Price to consumer (SEK): 109-119
EXW: Up to 3,47 EUR/PCS
EXW bulk: N/A
Country of origin: South Africa
EU product category: Wine from third countries with a geographical indication.
Type of product: Red wine
Volume: 750 ml
Packaging: Lightweight bottle max 420 g
Vintage: 2023
Available volume (liters): 72 000.
Grape composition (%): Grape blend of at least two of the following grapes: cabernet sauvignon, pinotage and shiraz, which together must make up at least 80% of the total. Otherwise optional.
Sugar content (g/l): Max 12
Storage method: The wine must, in whole or in part, have been stored in oak barrels/bars/chips for at least 10 months.
Designation of origin: Western Cape.
Other requirements: Oak and/or barrel must be clearly stated on the packaging.

PnL

Gross margin SE buildup PCS		RSP 109 SEK			RSP 119 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	2,99	EUR	66%	3,47	EUR	67%
Bulk Shipping.	N/A	-	EUR	0%	-	EUR	0%
Bulk bottling.	N/A	-	EUR	0%	-	EUR	0%
Logistics inbound	Overseas	0,25	EUR	5%	0,25	EUR	5%
Logistics SE		0,32	EUR	7%	0,32	EUR	6%
Marketing		0,32	EUR	7%	0,36	EUR	7%
Contributive margin		0,68	EUR	15%	0,78	EUR	15%
Price to Systembolaget		4,56	EUR		5,17	EUR	
Systembolaget margin		1,14	EUR		1,23	EUR	
Alk Tax + VAT		3,86	EUR		4,03	EUR	
RSP		9,56	EUR		10,44	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.