

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

407-5 France, pinot noir, PET, sustainability certified (A)

Launch date: 2024-12-02
Deadline tender answer: 2024-05-19
Deadline tender sample: 2024-05-22
Style and taste profile: We are looking for a fresh, fruity, full-flavored and grape typicity red wine with hints of wild raspberries, cherries, herbs and violets.

Product requirements:

Price to consumer (SEK): Max 105
Country of origin: France
Type of product: Red wine
Volume: 1 000 ml
Packaging: PET-bottle
Vintage: 2023
Available volume (liters): 72 000
Type of closure: Long screw cap of material approved for return deposit system (not metal)
Grape composition (%): 100 % pinot noir
Residual sugar (g/l): Max 3
Designation of origin (as stated on packaging): Vin de France or any IGP
Other requirements: The wine shall not have been in contact with oak.
The grape variety must be clearly stated on the front label.
The product must meet existing criteria for either the Haute Valeur Environnementale (HVE) level 3 certification, Vignerons Engagés or be certified organic. That the wine is certified as above must be clearly stated on the packaging.
On the packaging as well as in the offer stated producer must be a property located in France.

EXW finished product: Up to 2,50 EUR / PCS

EXW bulk: N/A

PnL

Gross margin SE buildup PCS		RSP 99 SEK			RSP 105 SEK		
	PCS / 1000						
FOB oversea / FCA Europe	ml	2,21	EUR	67%	2,50	EUR	69%
Logistics inbound	Europa	0,18	EUR	5%	0,18	EUR	5%
Logistics SE		0,31	EUR	10%	0,31	EUR	9%
Marketing		0,16	EUR	5%	0,18	EUR	5%
Contributive margin		0,43	EUR	13%	0,47	EUR	13%
Price to Systembolaget		3,30	EUR		3,65	EUR	
Systembolaget margin		0,95	EUR		1,00	EUR	
Alk Tax + VAT		4,22	EUR		4,32	EUR	
RSP		8,46	EUR		8,97	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.