

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

560-5 France, Côtes du Roussillon-Villages, organic, PCF (B)

Range:	Fixed range 313 stores
Launch date: (YYMMDD)	2026-09-01
Deadline tender answer:	2026-02-05
Deadline tender sample:	2026-03-10
Style and taste profile:	We are looking for a modern, fruity and full-flavored wine with hints of dark fruit, black pepper, lavender and chocolate. The wine can have hints of oak but that is not a requirement.

Product requirements:

Price to consumer (SEK):	Max 99
Country of origin:	France
EU product category:	Wine from EU with protected origin denomination
Type of product:	Red wine
Volume:	750 ml
Packaging:	Lightweight bottle max 420 g or PET bottle
Vintage:	2024 or 2025
Available volume (liters):	48 000
Grape composition:	Blend of at least two grape varieties where mourvèdre constitutes at least 60%.
Residual sugar (g/l):	Max 5
Designation of origin:	AOP Côtes du Roussillon-Villages or underlying Cru within this AOP
Method of aging:	Must be stated
Other requirements:	The product must meet the existing criteria for organic wine according to current EU legislation. On the packaging as well as in the offer stated producer must be a producer located in the offered origin. The tender winner must report PCF – Product Carbon Footprint. Please observe that only one product per producer can be offered.

EXW finished product: Up to 2,50 EUR / PCS

EXW bulk: Up to N/A EUR / Liter

PnL

Gross margin SE buildup PCS	RSP 89 SEK	RSP 99 SEK
FOB oversea / FCA Europe	PCS / 750 ml	2,00 EUR 59%
Logistics inbound	Europa	0,23 EUR 7%
Logistics SE		0,66 EUR 19%
Marketing		0,17 EUR 5%
Contributive margin	0,34 EUR 10%	0,40 EUR 10%
Price to Systembolaget	3,39 EUR	4,02 EUR
Systembolaget margin	1,07 EUR	1,16 EUR
Alk Tax + VAT	3,64 EUR	3,82 EUR
RSP	8,09 EUR	9,00 EUR

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.