

# CALWINE

Contact us: [tenders@calwine.se](mailto:tenders@calwine.se) or your personal contact at Calwine.  
Please Use Reference Number and Company Name in Your Email Subject Line.

## 560-5 France, Côtes du Roussillon-Villages, organic, PCF (B)

**Range:** Fixed range 313 stores  
**Launch date:** (YYMMDD) 2026-09-01  
**Deadline tender answer:** 2026-02-05  
**Deadline tender sample:** 2026-03-10  
**Style and taste profile:** We are looking for a modern, fruity and full-flavored wine with hints of dark fruit, black pepper, lavender and chocolate. The wine can have hints of oak but that is not a requirement.

### Product requirements:

**Price to consumer (SEK):** Max 99  
**Country of origin:** France  
**EU product category:** Wine from EU with protected origin denomination  
**Type of product:** Red wine  
**Volume:** 750 ml  
**Packaging:** Lightweight bottle max 420 g or PET bottle  
**Vintage:** 2024 or 2025  
**Available volume (liters):** 48 000  
**Grape composition:** Blend of at least two grape varieties where mourvèdre constitutes at least 60%.  
**Residual sugar (g/l):** Max 5  
**Designation of origin:** AOP Côtes du Roussillon-Villages or underlying Cru within this AOP  
**Method of aging:** Must be stated  
**Other requirements:** The product must meet the existing criteria for organic wine according to current EU legislation.  
On the packaging as well as in the offer stated producer must be a producer located in the offered origin.  
The tender winner must report PCF – Product Carbon Footprint.  
Please observe that only one product per producer can be offered.

**EXW finished product:** Up to 2,50 EUR / PCS  
**EXW bulk:** Up to N/A EUR / Liter

### PnL

Gross margin SE buildup PCS		RSP 89 SEK			RSP 99 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	2,00	EUR	59%	2,50	EUR	63%
Logistics inbound	Europa	0,23	EUR	7%	0,23	EUR	6%
Logistics SE		0,66	EUR	19%	0,66	EUR	16%
Marketing		0,17	EUR	5%	0,20	EUR	5%
Contributive margin		0,34	EUR	10%	0,40	EUR	10%
<b>Price to Systembolaget</b>		<b>3,39</b>	<b>EUR</b>		<b>4,02</b>	<b>EUR</b>	
Systembolaget margin		1,07	EUR		1,16	EUR	
Alk Tax + VAT		3,64	EUR		3,82	EUR	
<b>RSP</b>		<b>8,09</b>	<b>EUR</b>		<b>9,00</b>	<b>EUR</b>	

\* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.