

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

407-58 Italy, Franciacorta (C)

Launch date: 2024-12-02
Deadline tender answer: 2024-07-04
Deadline tender sample: 2024-08-06
Style and taste profile: We are looking for a fresh and nuanced sparkling white wine with hints of yellow apples, toasted bread, citrus and minerals.
Other: Please note that when tender samples are requested, three (3) bottles must be handed in for sparkling wine.

Product requirements:

Price to consumer (SEK): Max 249
Country of origin: Italy
EU product category: Quality sparkling wine from EU
Type of product: Sparkling wine
Volume: 750 ml
Packaging: Bottle
Vintage: Vintage free of choice or non vintage (NV)
Available volume (liters): 12 000
Type of closure: Mushroom stopper (Champagne cork)
Grape composition (%): Must be stated in the offer.
Residual sugar (g/l): Max 10
Designation of origin (as stated on packaging): Franciacorta DOCG
Method of aging: Must be stated in the offer.
Other requirements: Offered producer must be a property located in Franciacorta DOCG

EXW finished product: Up to 7,20 EUR / PCS
EXW bulk: N/A

PnL

Gross margin SE buildup PCS		RSP 199 SEK			RSP 249 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	5,30	EUR	54%	7,20	EUR	56%
Logistics inbound	Europa	0,36	EUR	4%	0,36	EUR	3%
Logistics SE		0,55	EUR	6%	0,55	EUR	4%
Marketing		0,69	EUR	7%	0,90	EUR	7%
Contributive margin		2,94	EUR	30%	3,84	EUR	30%
Price to Systembolaget		9,81	EUR		12,79	EUR	
Systembolaget margin		1,90	EUR		2,34	EUR	
Alk Tax + VAT		5,30	EUR		6,15	EUR	
RSP		17,01	EUR		21,28	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.