

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

407-3 Italy, Rosso di Montepulciano, organic and sustainability certified (C)

Launch date: 2024-12-02
Deadline tender answer: 2024-07-04
Deadline tender sample: 2024-08-06
Style and taste profile: We are looking for a fruity and spicy red wine with hints of dark cherries and herbs. The wine can have hints of oak, but this is not a requirement.

Product requirements:

Price to consumer (SEK): Max 99
Country of origin: Italy
EU product category: Wine from EU with protected origin denomination
Type of product: Red wine
Volume: 750 ml
Packaging: Light weight bottle max 420 g
Vintage: 2023
Available volume (liters): 65 000
Residual sugar (g/l): Max 5
Designation of origin (as stated on packaging): Rosso di Montepulciano DOC
Other requirements: The product must meet existing criteria for organic wine according to current EU legislation. The controlling body and that the product is organically certified must be clearly stated on the packaging. The producer must fulfill current criterias for Equalitas, SQNPI or VIVA. The controlling body and the fact that the producer is certified by Equalitas, SQNPI or VIVA must be clearly stated on the label/packaging.

EXW finished product: Up to 2,75 EUR / PCS
EXW bulk: N/A

PnL

Gross margin SE buildup PCS		RSP 89 SEK			RSP 99 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	2,25	EUR	69%	2,75	EUR	71%
Logistics inbound	Europa	0,18	EUR	6%	0,18	EUR	5%
Logistics SE		0,36	EUR	11%	0,36	EUR	9%
Marketing		0,16	EUR	5%	0,19	EUR	5%
Contributive margin		0,33	EUR	10%	0,38	EUR	10%
Price to Systembolaget		3,25	EUR		3,85	EUR	
Systembolaget margin		0,94	EUR		1,03	EUR	
Alk Tax + VAT		3,42	EUR		3,59	EUR	
RSP		7,61	EUR		8,46	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.