

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

494-19 Chile, sauvignon blanc, PET or BiB, sustainability certified (A)

Launch date: 2025-03-01
Deadline tender answer: 2024-09-01
Deadline tender sample: 2024-09-04
Style and taste profile: We are looking for a fresh, dry and grape-typical white wine.

Product requirements:

Price to consumer (SEK): 1500 ml: max 149
Country of origin: Chile
Type of product: White wine
Volume: 1500 ml
Packaging: BiB
Vintage: 2024
Available volume (liters): 72 000
Grape composition (%): At least 85% sauvignon blanc
Designation of origin: Must be specified
Other: The producer indicated on the label and in the quote must be certified in all areas (red, green and orange) according to Certified Sustainable Wine of Chile (www.sustentavid.org).
EXW finished product: Up to 3,70 USD / PCS
EXW bulk: Up to 1,10 USD / Liter

PnL

Gross margin SE buildup PCS		RSP 139 SEK		RSP 149 SEK	
FOB oversea / FCA Europe	per liter	0,75	EUR	1,10	EUR
FOB oversea / FCA Europe	PCS / 1500 ml	1,11	EUR 21%	1,66	EUR 28%
Bulk Shipping.	Overseas	0,40	EUR 8%	0,40	EUR 7%
Bulk bottling.	BiB	1,46	EUR 28%	1,46	EUR 25%
Logistics inbound	Overseas	0,50	EUR 10%	0,50	EUR 8%
Logistics SE		0,80	EUR 15%	0,80	EUR 14%
Marketing		0,26	EUR 5%	0,29	EUR 5%
Contributive margin		0,68	EUR 13%	0,76	EUR 13%
Price to Systembolaget		5,20	EUR	5,88	EUR
Systembolaget margin		1,29	EUR	1,39	EUR
Alk Tax + VAT		7,01	EUR	7,20	EUR
RSP		13,50	EUR	14,47	EUR

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.