

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

407-23 Germany, Rheinhessen, Baden or Pfalz, weissburgunder, sustainability certified (B)

Launch date: 2024-12-02
Deadline tender answer: 2024-05-16
Deadline tender sample: 2024-06-18
Style and taste profile: We are looking for a grape typicity and fruity white wine with balanced notes of oak.

Product requirements:

Price to consumer (SEK): 120 - 129
Country of origin: Germany
EU product category: Wine from EU with protected origin denomination
Type of product: White wine
Volume: 750 ml
Packaging: **Light weight bottle max 420 g** or PET-bottle
Vintage: 2022 or younger
Available volume (liters): 24 000
Grape composition (%): Minimum 85 % weissburgunder (pinot blanc)
Residual sugar (g/l): Max 5
Designation of origin (as stated on packaging): Rheinhessen, Baden or Pfalz
Method of aging: The wine must be fully or partially aged in oak barrels for a minimum of 2 months. The wine shall not have been in contact with oak staves or oak chips.
Other requirements: Grape variety and origin must be clearly stated on the bottle's front label. The wine must be certified with at least one of the following alternatives: organic, Fair'n Green or FairChoice.

EXW finished product: Up to 3,85 EUR / PCS

EXW bulk: N/A

PnL

Gross margin SE buildup PCS		RSP 109 SEK			RSP 129 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	2,95	EUR	66%	3,85	EUR	69%
Logistics inbound	Europa	0,18	EUR	4%	0,18	EUR	3%
Logistics SE		0,36	EUR	8%	0,36	EUR	6%
Marketing		0,31	EUR	7%	0,39	EUR	7%
Contributive margin		0,67	EUR	15%	0,85	EUR	15%
Price to Systembolaget		4,44	EUR		5,63	EUR	
Systembolaget margin		1,11	EUR		1,29	EUR	
Alk Tax + VAT		3,76	EUR		4,10	EUR	
RSP		9,32	EUR		11,03	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.