

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

561-13 South Africa, Stellenbosch, Bordeaux-blend (B)

Range: Fixed range 79 stores
Launch date: (YYMMDD) 2026-12-01
Deadline tender answer: 2026-01-08
Deadline tender sample: 2026-02-10
Style and taste profile: We are looking for a nuanced and full-flavored red wine with hints of blackcurrant, plum, spices and herbs. The wine should have oak character.

Product requirements:

Price to consumer (SEK): 189 - 199
Country of origin: South Africa
EU product category: Wine from third country with geographical denomination
Type of product: Red wine
Volume: 750 ml
Packaging: Bottle
Vintage: 2022 or 2023
Available volume (liters): 6 000
Grape composition: Blend of Bordeaux grapes (cabernet sauvignon, merlot, cabernet franc, petit verdot, malbec + cinsau(l)t), where no single grape variety may be included with more than 80%. No other grape variety may be included.
Designation of origin: Stellenbosch
Method of aging: The wine must have been aged in oak barrels for at least 12 months.
Other requirements: On the packaging as well as in the offer stated producer must be a property located in the offered origin.
Please observe that only one product per producer can be offered.

EXW finished product: Up to 6,20 EUR / PCS
EXW bulk: Up to N/A EUR / Liter

PnL

Gross margin SE buildup PCS		RSP 189 SEK				RSP 199 SEK			
FOB oversea / FCA Europe	PCS / 750 ml	6,20	EUR	64%		6,70	EUR	64%	
Logistics inbound	Overseas	0,45	EUR	5%		0,45	EUR	4%	
Logistics SE		0,66	EUR	7%		0,66	EUR	6%	
Marketing		0,49	EUR	5%		0,52	EUR	5%	
Contributive margin		1,94	EUR	20%		2,07	EUR	20%	
Price to Systembolaget		9,71	EUR			10,35	EUR		
Systembolaget margin		2,02	EUR			2,11	EUR		
Alk Tax + VAT		5,45	EUR			5,64	EUR		
RSP		17,18	EUR			18,09	EUR		

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.