

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

561-13 South Africa, Stellenbosch, Bordeaux-blend (B)

Range:	Fixed range 79 stores
Launch date: (YYMMDD)	2026-12-01
Deadline tender answer:	2026-01-08
Deadline tender sample:	2026-02-10
Style and taste profile:	We are looking for a nuanced and full-flavored red wine with hints of blackcurrant, plum, spices and herbs. The wine should have oak character.

Product requirements:

Price to consumer (SEK):	189 - 199
Country of origin:	South Africa
EU product category:	Wine from third country with geographical denomination
Type of product:	Red wine
Volume:	750 ml
Packaging:	Bottle
Vintage:	2022 or 2023
Available volume (liters):	6 000
Grape composition:	Blend of Bordeaux grapes (cabernet sauvignon, merlot, cabernet franc, petit verdot, malbec + cinsau(l)it), where no single grape variety may be included with more than 80%. No other grape variety may be included.
Designation of origin:	Stellenbosch
Method of aging:	The wine must have been aged in oak barrels for at least 12 months.
Other requirements:	On the packaging as well as in the offer stated producer must be a property located in the offered origin. Please observe that only one product per producer can be offered.
EXW finished product:	Up to 6,20 EUR / PCS
EXW bulk:	Up to N/A EUR / Liter

PnL

Gross margin SE buildup PCS	RSP 189 SEK	RSP 199 SEK
FOB oversea / FCA Europe	PCS / 750 ml	6,20 EUR 64%
Logistics inbound	Overseas	0,45 EUR 5%
Logistics SE		0,66 EUR 7%
Marketing		0,49 EUR 5%
Contributive margin	1,94 EUR 20%	2,07 EUR 20%
Price to Systembolaget	9,71 EUR	10,35 EUR
Systembolaget margin	2,02 EUR	2,11 EUR
Alk Tax + VAT	5,45 EUR	5,64 EUR
RSP	17,18 EUR	18,09 EUR

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.