

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

495-21 Argentina, Mendoza, chardonnay (B)

Range:	Fixed assortment
Launch date:	2025-06-02
Deadline tender answer:	2024-08-15
Deadline tender sample:	2024-09-17
Style and taste profile:	We are looking for a fresh and fruity wine with balanced barrel character.
Other:	The product must meet existing criteria for organic wine according to current EU legislation, and/or hold a certificate from Bodegas de Argentina, and/or be certified by Fairtrade or IMO-Fair for life as fair trade.

Product requirements:

Price to consumer (SEK):	Max 169
Country of origin:	Argentina
Type of product:	White wine
Volume:	750 ml
Packaging:	Lightweight bottle max 420 g
Type of closure:	Screw cap of Still wine type or Long screw cap of material as approved for return system with deposit (not metal)
Vintage:	2024
Available volume (liters):	12 000
Grape composition (%):	Min 85 % chardonnay
Storage method:	Wine shall completely or partly been stored on oak barrel
Residual sugar (g/l):	N/A
Designation of origin (as stated on packaging):	Mendoza or underlying area
EXW finished product:	Up to 6,30 USD / PCS
EXW bulk:	N/A

PnL

Gross margin SE buildup PCS		RSP 149 SEK			RSP 169 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	4,45	USD	59%	5,35	USD	60%
Logistics inbound	Overseas	0,28	USD	4%	0,28	USD	3%
Logistics SE		0,39	USD	5%	0,39	USD	4%
Marketing		0,53	USD	7%	0,62	USD	7%
Contributive margin		1,88	USD	25%	2,21	USD	25%
Price to Systembolaget		7,54	USD		8,85	USD	
Systembolaget margin		1,62	USD		1,81	USD	
Alk Tax + VAT		4,90	USD		5,28	USD	
RSP		14,06	USD		15,94	USD	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.