

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

407-28 Moldova, pinot gris (B)

Launch date: 2024-12-02
Deadline tender answer: 2024-05-02
Deadline tender sample: 2024-06-04
Style and taste profile: We are looking for a fresh and fruity white wine with hints of pears and yellow apples.

Product requirements:

Price to consumer (SEK): Max 79
Country of origin: Moldova
EU product category: Wine from third country or Wine from third country with protected geographical denomination
Type of product: White wine
Volume: 750 ml
Packaging: Light weight bottle max 420 g or PET-bottle
Vintage: 2023
Available volume (liters): 48 000
Type of closure: For PET long screw cap of material approved for return deposit system (not metal). **For glass bottle screw cap of Stelvin type.**
Grape composition (%): Minimum 85 % pinot gris
Designation of origin (as stated on packaging): Must be stated in the offer
Other requirements: Pinot gris must be stated on the label.
EXW finished product: Up to 1,75 EUR / PCS
EXW bulk: N/A

PnL

Gross margin SE buildup PCS		RSP 69 SEK			RSP 79 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	1,21	EUR	59%	1,75	EUR	65%
Logistics inbound	Europa	0,18	EUR	9%	0,18	EUR	7%
Logistics SE		0,36	EUR	17%	0,36	EUR	13%
Marketing		0,10	EUR	5%	0,13	EUR	5%
Contributive margin		0,21	EUR	10%	0,27	EUR	10%
Price to Systembolaget		2,06	EUR		2,65	EUR	
Systembolaget margin		0,76	EUR		0,85	EUR	
Alk Tax + VAT		3,08	EUR		3,25	EUR	
RSP		5,90	EUR		6,75	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.