

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

407-29 Italy, Prosecco DOCG, sustainability certified (B)

Launch date:	2024-12-02
Deadline tender answer:	2024-07-04
Deadline tender sample:	2024-08-06
Style and taste profile:	We are looking for a youthful and fruity sparkling white wine with hints of pear, apple and citrus.
Other:	Please note that when tender samples are requested, three (3) bottles must be handed in for sparkling wine.

Product requirements:

Price to consumer (SEK):	Max 119
Country of origin:	Italy
EU product category:	Quality sparkling wine from EU
Type of product:	Sparkling wine
Volume:	750 ml
Packaging:	Lighter glass bottle max 580 g
Vintage:	Vintage free of choice or non vintage (NV)
Available volume (liters):	100 000
Type of closure:	Mushroom stopper (Champagne cork)
Residual sugar (g/l):	Max 16
Designation of origin DOCG (as stated on packaging):	Conegliano Valdobbiadene Prosecco DOCG or Asolo Prosecco
Other requirements:	The product must meet Systembolaget's requirements for Our most sustainable beverages. Criteria can be read on the Supplier's Portal.

EXW finished product:	Up to 3,00 EUR / PCS
EXW bulk:	N/A

PnL

Gross margin SE buildup PCS		RSP 109 SEK			RSP 119 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	2,55	EUR	57%	3,00	EUR	60%
Logistics inbound	Europa	0,36	EUR	8%	0,36	EUR	7%
Logistics SE		0,55	EUR	12%	0,55	EUR	11%
Marketing		0,31	EUR	7%	0,35	EUR	7%
Contributive margin		0,67	EUR	15%	0,76	EUR	15%
Price to Systembolaget		4,44	EUR		5,04	EUR	
Systembolaget margin		1,11	EUR		1,20	EUR	
Alk Tax + VAT		3,76	EUR		3,93	EUR	
RSP		9,32	EUR		10,17	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.