CALWINE

The upcoming tenders are presented in the launch plan and are not final until published.

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

495-22 Moldova, White BiB 3L

Published:	**2024-09-12**
Launch date:	2025-06-02
Deadline tender answer:	Not Published
Deadline tender sample:	Not Published
Style and taste profile:	Not Published
Other:	

Product requirements:

Price to consumer (SEK):	Max 199
EXW finished product:	Up to 3,10 EUR/PCS
EXW Bulk:	N/A
Type of product:	White wine
Volume:	3000 ml
Packaging:	BiB
Vintage:	Not Published
Available volume (liters):	72 000
Grape composition (%):	Sauvignon blanc
Designation of origin:	Not Published

PnL

Gross margin SE buildup PCS		RSP 189 SEK			RSP 199 SEK		
FOB oversea / FCA Europe	PCS / 3000 ml	2,60	EUR	61%	3,10	EUR	64%
Logistics inbound	Europa	0,33	EUR	8%	0,33	EUR	7%
Logistics SE		0,71	EUR	17%	0,71	EUR	15%
Marketing		0,21	EUR	5%	0,24	EUR	5%
Contributive margin		0,43	EUR	10%	0,48	EUR	10%
Price to Systembolaget		**4,25**	**EUR**		**4,85**	**EUR**	
Systembolaget margin		1,09	EUR		1,17	EUR	
Alk Tax + VAT		10,82	EUR		10,99	EUR	
RSP		**16,15**	**EUR**		**17,01**	**EUR**	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.