

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

494-5 Chile, PET bottle 750 or 1000 ml, sustainability certified (B)

Launch date: 2025-03-01
Deadline tender answer: 2024-08-29
Deadline tender sample: 2024-10-01
Style and taste profile: We are looking for a full-flavored and fruity red wine with distinct oak character.

Product requirements:

Price to consumer (SEK): 750 ml: max 99
1 000 ml: max 119
Country of origin: Chile
EU product category: Wine from third country or Wine from third country with geographical denomination.
Type of product: Red wine
Volume: 750 ml or 1 000 ml
Packaging: PET-bottle
Vintage: 2023
Available volume (liters): 48 000
Grape composition (%): Free of choice
Designation of origin Must be stated in the offer
Method of aging: The wine must be fully or partially aged in oak barrels, alternatively been in contact with oak staves/oak chips.
Other requirements: The producer stated on the label and in the offer must be certified in all areas (red, green and orange) according to Certified Sustainable Wine of Chile (www.sustentavid.org).
EXW finished product: Up to 3,30 USD / PCS (75 cl upon request)
EXW bulk: Upon request

PnL

Gross margin SE buildup PCS		RSP 99 SEK			RSP 119 SEK		
FOB oversea / FCA Europe	PCS / 1000 ml	2,25	USD	61%	3,30	USD	66%
Logistics inbound	Overseas	0,27	USD	7%	0,27	USD	5%
Logistics SE		0,35	USD	10%	0,35	USD	7%
Marketing		0,26	USD	7%	0,35	USD	7%
Contributive margin		0,55	USD	15%	0,75	USD	15%
Price to Systembolaget		3,67	USD		5,00	USD	
Systembolaget margin		1,05	USD		1,25	USD	
Alk Tax + VAT		4,70	USD		5,08	USD	
RSP		9,43	USD		11,33	USD	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.