

## 559-23 Australia, sparkling white wine (B)

**Range:** Fixed range  
**Distribution:** MT 100%, AB 451  
**Launch date:** 2026-06-01  
**Deadline tender answer:** 2025-08-21  
**Deadline tender sample:** 2025-09-23  
**Style and taste profile:** We are looking for a white, dry, fresh and youthful sparkling wine with hints of citrus and apples.  
**Other:** Please note that when tender samples are requested, three (3) 750 ml bottles must be submitted.

### Product requirements:

**Price to consumer (SEK):** Max 89 SEK  
**Country of origin:** Australia  
**EU product category:** Sparkling wine from third country or Quality sparkling wine from third country.  
**Type of product:** Sparkling wine  
**Volume:** 750 ml  
**Packaging:** Bottle max 580 gram  
**Vintage:** Free of choice or NV  
**Available volume (liters):** 140 000  
**Type of closure:** Mushroom stopper (Champagne cork)  
**Grape composition:** Single variety wine or blend made from chardonnay or pinot noir  
**Residual sugar (g/l)** Max 15  
**Designation of origin** Must be stated  
**(as stated on packaging):**  
**Other requirements:** The wine should not have been produced by adding carbon dioxide.

**EXW finished product:** Up to 3,85 AUD / PCS

**EXW bulk:** Up to N/A AUD / Liter

### PnL

Gross margin SE buildup PCS		RSP 89 SEK			
FOB oversea / FCA Europe	PCS / 750 ml	3,85	AUD	66%	
Logistics inbound	Overseas	0,46	AUD	8%	
Logistics SE		0,64	AUD	11%	
Marketing		0,29	AUD	5%	
Contributive margin		0,59	AUD	10%	
<b>Price to Systembolaget</b>		<b>5,85</b>	<b>AUD</b>		
Systembolaget margin		1,69	AUD		
Alk Tax + VAT		6,15	AUD		
<b>RSP</b>		<b>13,69</b>	<b>AUD</b>		