

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

560-11 Portugal, Vinho de Talha (B)

Range: Fixed range 106 stores
Launch date: (YYMMDD) 2026-09-01
Deadline tender answer: 2026-01-22
Deadline tender sample: 2026-02-24
Style and taste profile: We are looking for a origin typicity red wine with hints of dark berries, black currants, herbs and spices.

Product requirements:

Price to consumer (SEK): Max 179
Country of origin: Portugal
EU product category: Wine from EU with protected origin denomination
Type of product: Red wine
Volume: 750 ml
Packaging: Lightweight bottle max 420 g or PET-bottle
Vintage: 2023 or younger
Available volume (liters): 12 000
Grape composition: Free of choice
Designation of origin: DO Alentejo
Other requirements: Vinho de Talha must be clearly stated on the label
Please observe that only one product per producer can be offered.

EXW finished product: Up to 5,90 EUR / PCS
EXW bulk: Up to N/A EUR / Liter

PnL

Gross margin SE buildup PCS		RSP 159 SEK				RSP 179 SEK			
FOB oversea / FCA Europe	PCS / 750 ml	5,00	EUR	64%		5,90	EUR	65%	
Logistics inbound	Europa	0,23	EUR	3%		0,23	EUR	3%	
Logistics SE		0,66	EUR	8%		0,66	EUR	7%	
Marketing		0,39	EUR	5%		0,45	EUR	5%	
Contributive margin		1,56	EUR	20%		1,82	EUR	20%	
Price to Systembolaget		7,82	EUR			9,08	EUR		
Systembolaget margin		1,73	EUR			1,92	EUR		
Alk Tax + VAT		4,91	EUR			5,27	EUR		
RSP		14,45	EUR			16,27	EUR		

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.