

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

560-11 Portugal, Vinho de Talha (B)

Range:	Fixed range 106 stores
Launch date: (YYMMDD)	2026-09-01
Deadline tender answer:	2026-01-22
Deadline tender sample:	2026-02-24
Style and taste profile:	We are looking for a origin typicity red wine with hints of dark berries, black currants, herbs and spices.

Product requirements:

Price to consumer (SEK):	Max 179
Country of origin:	Portugal
EU product category:	Wine from EU with protected origin denomination
Type of product:	Red wine
Volume:	750 ml
Packaging:	Lightweight bottle max 420 g or PET-bottle
Vintage:	2023 or younger
Available volume (liters):	12 000
Grape composition:	Free of choice
Designation of origin:	DO Alentejo
Other requirements:	Vinho de Talha must be clearly stated on the label Please observe that only one product per producer can be offered.
EXW finished product:	Up to 5,90 EUR / PCS
EXW bulk:	Up to N/A EUR / Liter

PnL

Gross margin SE buildup PCS	RSP 159 SEK			RSP 179 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	5,00	EUR	64%	5,90	EUR
Logistics inbound	Europa	0,23	EUR	3%	0,23	EUR
Logistics SE		0,66	EUR	8%	0,66	EUR
Marketing		0,39	EUR	5%	0,45	EUR
Contributive margin		1,56	EUR	20%	1,82	EUR
Price to Systembolaget		7,82	EUR		9,08	EUR
Systembolaget margin		1,73	EUR		1,92	EUR
Alk Tax + VAT		4,91	EUR		5,27	EUR
RSP		14,45	EUR		16,27	EUR

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.