

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

560-27 Hungary, furmint, can (B)

Range: Fixed range 218 stores
Launch date: (YYMMDD) 2026-09-01
Deadline tender answer: 2026-02-05
Deadline tender sample: 2026-03-10
Style and taste profile: We are looking for a dry, fresh and fruity white wine with hints of yellow apples, citrus, white flowers and stone fruit.

Product requirements:

Price to consumer (SEK): Max 49
Country of origin: Hungary
EU product category: Wine from EU with protected geographical denomination
Type of product: White wine
Volume: 250 ml
Packaging: Can
Vintage: 2025
Available volume (liters): 8 000
Grape composition: Minimum 85 % furmint
Residual sugar (g/l): Max 5
Designation of origin: Any PGI. Must be stated.
Method of aging: The wine should not have been in contact with oak.
Other requirements: Please observe that only one product per producer can be offered.

EXW finished product: Up to 1,00 EUR / PCS
EXW bulk: Up to 1,50 EUR / Liter

PnL

Gross margin SE buildup PCS		RSP 45 SEK			RSP 49 SEK		
FOB oversea / FCA Europe	PCS / 250 ml	0,85	EUR	46%	1,00	EUR	50%
Logistics inbound	Europa	0,23	EUR	13%	0,23	EUR	11%
Logistics SE		0,33	EUR	19%	0,33	EUR	17%
Marketing		0,12	EUR	7%	0,14	EUR	7%
Contributive margin		0,27	EUR	15%	0,30	EUR	15%
Price to Systembolaget		1,78	EUR		2,03	EUR	
Systembolaget margin		0,83	EUR		0,86	EUR	
Alk Tax + VAT		1,49	EUR		1,56	EUR	
RSP		4,09	EUR		4,45	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.