

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

560-27 Hungary, furmint, can (B)

| | |
|---------------------------------|---|
| Range: | Fixed range 218 stores |
| Launch date: (YYMMDD) | 2026-09-01 |
| Deadline tender answer: | 2026-02-05 |
| Deadline tender sample: | 2026-03-10 |
| Style and taste profile: | We are looking for a dry, fresh and fruity white wine with hints of yellow apples, citrus, white flowers and stone fruit. |

Product requirements:

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|-----------------------------------|---|
| Price to consumer (SEK): | Max 49 |
| Country of origin: | Hungary |
| EU product category: | Wine from EU with protected geographical denomination |
| Type of product: | White wine |
| Volume: | 250 ml |
| Packaging: | Can |
| Vintage: | 2025 |
| Available volume (liters): | 8 000 |
| Grape composition: | Minimum 85 % furmint |
| Residual sugar (g/l): | Max 5 |
| Designation of origin: | Any PGI. Must be stated. |
| Method of aging: | The wine should not have been in contact with oak. |
| Other requirements: | Please observe that only one product per producer can be offered. |
| EXW finished product: | Up to 1,00 EUR / PCS |
| EXW bulk: | Up to 1,50 EUR / Liter |

PnL

| Gross margin SE buildup PCS | RSP 45 SEK | RSP 49 SEK |
|-------------------------------|-----------------|-----------------|
| FOB oversea / FCA Europe | PCS / 250 ml | 0,85 EUR 46% |
| Logistics inbound | Europa | 0,23 EUR 13% |
| Logistics SE | | 0,33 EUR 19% |
| Marketing | | 0,12 EUR 7% |
| Contributive margin | | 0,27 EUR 15% |
| Price to Systembolaget | 1,78 EUR | 2,03 EUR |
| Systembolaget margin | 0,83 EUR | 0,86 EUR |
| Alk Tax + VAT | 1,49 EUR | 1,56 EUR |
| RSP | 4,09 EUR | 4,45 EUR |

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.