

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

495-1 Australia, Margaret river, cabernet sauvignon, sustainability certified (B)

Range:	Fixed assortment
Launch date:	2025-06-02
Deadline tender answer:	2024-08-22
Deadline tender sample:	2024-09-24
Style and taste profile:	We are looking for a grape and typical of origin red wine. The wine may have oak character or elements of oak, but this is not a requirement.
Other:	The product will be certified Sustainable winegrowing Australia (SWA).

Product requirements:

Price to consumer (SEK):	Max 129
Country of origin:	Australia
Type of product:	Red wine
Volume:	750 ml
Packaging:	Lightweight bottle max 420 g
Type of closure:	Optional
Vintage:	2023
Available volume (liters):	36 000
Grape composition (%):	Min 90 % cabernet sauvignon
Storage method:	Optional
Residual sugar (g/l):	N/A
Designation of origin (as stated on packaging):	Margaret River
EXW finished product:	Up to 6,30 USD / PCS
EXW bulk:	N/A

PnL

Gross margin SE buildup PCS		RSP 119 SEK			RSP 129 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	5,50	AUD	66%	6,30	AUD	67%
Logistics inbound	Overseas	0,42	AUD	5%	0,42	AUD	5%
Logistics SE		0,59	AUD	7%	0,59	AUD	6%
Marketing		0,59	AUD	7%	0,65	AUD	7%
Contributive margin		1,25	AUD	15%	1,40	AUD	15%
Price to Systembolaget		8,36	AUD		9,35	AUD	
Systembolaget margin		2,00	AUD		2,14	AUD	
Alk Tax + VAT		6,52	AUD		6,81	AUD	
RSP		16,88	AUD		18,30	AUD	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.