

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

407-57 Italy, Soave, organic (C)

Launch date: 2024-12-02
Deadline tender answer: 2024-05-09
Deadline tender sample: 2024-06-11
Style and taste profile: We are looking for a fresh and fruity white wine with hints of yellow pears, minerals, herbs and citrus

Product requirements:

Price to consumer (SEK): Max 149
Country of origin: Italy
EU product category: Wine from EU with protected origin denomination
Type of product: White wine
Volume: 750 ml
Packaging: Light weight bottle max 420 g
Vintage: 2023
Available volume (liters): 15 000
Type of closure: Screw cap of stelvin type.
Residual sugar (g/l): Max 5
Designation of origin (as stated on packaging): Soave DOC or Soave DOCG
Other requirements: The product must meet existing criteria for organic wine according to current EU legislation. Within three (3) days after the tender winner has been informed about the tender win, a valid certificate must be received by Systembolaget proving that the actual wine is certified. The controlling body and that the product is organic/sustainability certified must be clearly stated on the packaging.

EXW finished product: Up to 4,80 EUR / PCS
EXW bulk: N/A

PnL

Gross margin SE buildup PCS		RSP 129 SEK			RSP 149 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	3,86	EUR	69%	4,79	EUR	70%
Logistics inbound	Europa	0,18	EUR	3%	0,18	EUR	3%
Logistics SE		0,36	EUR	6%	0,36	EUR	5%
Marketing		0,39	EUR	7%	0,48	EUR	7%
Contributive margin		0,85	EUR	15%	1,02	EUR	15%
Price to Systembolaget		5,63	EUR		6,83	EUR	
Systembolaget margin		1,29	EUR		1,47	EUR	
Alk Tax + VAT		4,10	EUR		4,44	EUR	
RSP		11,03	EUR		12,74	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.