

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

560-6 France, Hermitage (B)

Range: Fixed range 205 stores
Launch date: (YYMMDD) 2026-09-01
Deadline tender answer: 2026-01-22
Deadline tender sample: 2026-02-24
Style and taste profile: We are looking for a full-flavored, nuanced and origin typicity wine.

Product requirements:

Price to consumer (SEK): Max 399
Country of origin: France
EU product category: Wine from EU with protected origin denomination
Type of product: Red wine
Volume: 750 ml
Packaging: Bottle
Vintage: 2022 or younger
Available volume (liters): 6 000
Designation of origin: AOP Hermitage
Method of aging: The wine must be fully or partially aged in oak barrels.
Other requirements: On the packaging as well as in the offer stated producer must be a property located in the Rhône Valley.
Please observe that only one product per producer can be offered.

EXW finished product: Up to 15,90 EUR / PCS
EXW bulk: Up to N/A EUR / Liter

PnL

Gross margin SE buildup PCS		RSP 309 SEK			RSP 399 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	11,80	EUR	68%	15,90	EUR	69%
Logistics inbound	Europa	0,23	EUR	1%	0,23	EUR	1%
Logistics SE		0,66	EUR	4%	0,66	EUR	3%
Marketing		1,21	EUR	7%	1,61	EUR	7%
Contributive margin		3,46	EUR	20%	4,60	EUR	20%
Price to Systembolaget		17,30	EUR		22,99	EUR	
Systembolaget margin		3,15	EUR		4,01	EUR	
Alk Tax + VAT		7,64	EUR		9,27	EUR	
RSP		28,09	EUR		36,27	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.