

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

560-6 France, Hermitage (B)

Range: Fixed range 205 stores
Launch date: (YYMMDD) 2026-09-01
Deadline tender answer: 2026-01-22
Deadline tender sample: 2026-02-24
Style and taste profile: We are looking for a full-flavored, nuanced and origin typicity wine.

Product requirements:

Price to consumer (SEK): Max 399
Country of origin: France
EU product category: Wine from EU with protected origin denomination
Type of product: Red wine
Volume: 750 ml
Packaging: Bottle
Vintage: 2022 or younger
Available volume (liters): 6 000
Designation of origin: AOP Hermitage
Method of aging: The wine must be fully or partially aged in oak barrels.
Other requirements: On the packaging as well as in the offer stated producer must be a property located in the Rhône Valley.
Please observe that only one product per producer can be offered.

EXW finished product: Up to 15,90 EUR / PCS

EXW bulk: Up to N/A EUR / Liter

PnL

Gross margin SE buildup PCS	PCS / 750 ml	RSP 309 SEK	RSP 399 SEK	
FOB oversea / FCA Europe	PCS / 750 ml	11,80	EUR 68%	15,90 EUR 69%
Logistics inbound	Europa	0,23	EUR 1%	0,23 EUR 1%
Logistics SE		0,66	EUR 4%	0,66 EUR 3%
Marketing		1,21	EUR 7%	1,61 EUR 7%
Contributive margin		3,46	EUR 20%	4,60 EUR 20%
Price to Systembolaget		17,30	EUR	22,99 EUR
Systembolaget margin		3,15	EUR	4,01 EUR
Alk Tax + VAT		7,64	EUR	9,27 EUR
RSP		28,09	EUR	36,27 EUR

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.