

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

560-4 France, Côtes du Rhône-Villages, organic, PCF (B)

Range: Fixed range 373 stores
Launch date: (YYMMDD) 2026-09-01
Deadline tender answer: 2026-02-05
Deadline tender sample: 2026-03-10
Style and taste profile: We are looking for a modern, nuanced and full-flavored wine with hits of red and dark berries, black olives, pepper and charcuterie. The wine can have notes of oak but that is not a requirement.

Product requirements:

Price to consumer (SEK): Max 99
Country of origin: France
EU product category: Wine from EU with protected origin denomination
Type of product: Red wine
Volume: 750 ml
Packaging: Lightweight bottle max 420 g or PET bottle
Vintage: 2024 or 2025
Available volume (liters): 48 000
Grape composition: Blend of at least two grape varieties where grenache constitutes at least 60%.
Residual sugar (g/l): Max 5
Designation of origin: AOP Côtes du Rhône-Villages Visan, Chusclan, Sainte-Cécile or Signargues
Method of aging: Must be stated
Other requirements: The product must meet the existing criteria for organic wine according to current EU legislation.
On the packaging as well as in the offer stated producer must be a producer located in the offered origin.
The tender winner must report PCF – Product Carbon Footprint.
Please observe that only one product per producer can be offered.

EXW finished product: Up to 1,80 EUR / PCS

EXW bulk: Up to N/A EUR / Liter

PnL

Gross margin SE buildup PCS		RSP 89 SEK			RSP 99 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	2,00	EUR	59%	2,53	EUR	63%
Logistics inbound	Europa	0,23	EUR	7%	0,23	EUR	6%
Logistics SE		0,66	EUR	19%	0,66	EUR	16%
Marketing		0,17	EUR	5%	0,20	EUR	5%
Contributive margin		0,34	EUR	10%	0,40	EUR	10%
Price to Systembolaget		3,39	EUR		4,02	EUR	
Systembolaget margin		1,07	EUR		1,16	EUR	
Alk Tax + VAT		3,64	EUR		3,82	EUR	
RSP		8,09	EUR		9,00	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.