

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.

Please Use Reference Number and Company Name in Your Email Subject Line.

559-14 Spain, Catalonia/Aragon, grape blend, sustainability certified (B)

Distribution: 126 stores
Launch date: 2026-06-01
Deadline tender answer: 2025-12-11
Deadline tender sample: 2026-01-13
Style and taste profile: We are looking for a fresh, fruity white wine with hints of white flowers, ripe citrus fruits and a round mouthfeel.

Product requirements:

Price to consumer (SEK): 89 - 99
Country of origin: Spain
Type of product: White wine
Volume: 750 ml
Packaging: Lightweight bottle max 420 g
Vintage: 2024 or younger
Available volume (liters): 24 000
Grape composition: Grape blend consisting of parellada and garnacha blanca or of macabeo and garnacha blanca. A maximum of 20% of other grape varieties may be included.

Designation of origin: VdIT free of choice or DO in Aragon or Catalonia.

Other requirements: The product must meet existing criteria for organic wine according to current EU legislation, and/or be certified by Fair'n Green, and/or be certified by Wineries for Climate protection. Please observe that only one product per producer can be offered, even if the stated producer is fully or partially listed as a subcontractor in another submitted offer by the same supplier.

EXW finished product: Up to 2,10 EUR / PCS

EXW bulk: N/A

PnL

Gross margin SE buildup PCS		RSP 89 SEK			RSP 99 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	1,65	EUR	49%	2,10	EUR	53%
Logistics inbound	Europa	0,22	EUR	7%	0,22	EUR	6%
Logistics SE		0,63	EUR	19%	0,63	EUR	16%
Marketing		0,17	EUR	5%	0,20	EUR	5%
Contributive margin		0,66	EUR	20%	0,78	EUR	20%
Price to Systembolaget		3,31	EUR		3,91	EUR	
Systembolaget margin		0,96	EUR		1,04	EUR	
Alk Tax + VAT		3,48	EUR		3,65	EUR	
RSP		7,74	EUR		8,61	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.