

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

560-24 Italy, Tuscany, vermentino, B-i-B, sustainability certified, PCF (A)

Range:	Fixed range 353 stores
Launch date: (YYMMDD)	2026-09-01
Deadline tender answer:	2026-03-22
Deadline tender sample:	2026-03-25
Style and taste profile:	We are looking for a dry, fresh and fruity white wine with hints of pear, peach, citrus and fresh herbs.

Product requirements:

Price to consumer (SEK):	Max 189
Country of origin:	Italy
EU product category:	Wine from EU with protected geographical denomination or wine from EU with protected origin denomination
Type of product:	White wine
Volume:	1 500 ml
Packaging:	Bag-in-Box
Vintage:	2025
Available volume (liters):	72 000
Grape composition:	100 % vermentino
Residual sugar (g/l):	Max 5
Designation of origin:	Any IGP or DOC for vermentino in Tuscany. Must be stated.
Other requirements:	<p>The product must meet the existing criteria for organic wine according to current EU legislation and be certified for Equalitas, VIVA or SQNPI at producer level.</p> <p>The tender winner must report the product's PCF – Product Carbon Footprint.</p> <p>Please observe that only one product per producer can be offered.</p>
EXW finished product:	Up to 5,60 EUR / PCS
EXW bulk:	Up to 2,50 EUR / Liter

PnL

Gross margin SE buildup PCS	RSP 149 SEK	RSP 189 SEK
FOB oversea / FCA Europe	PCS / 1500 ml	3,45 EUR 64% 5,60 EUR 70%
Logistics inbound	Europa	0,53 EUR 10% 0,53 EUR 7%
Logistics SE		0,64 EUR 12% 0,64 EUR 8%
Marketing		0,27 EUR 5% 0,40 EUR 5%
Contributive margin		0,54 EUR 10% 0,80 EUR 10%
Price to Systembolaget	5,43 EUR	7,96 EUR
Systembolaget margin	1,37 EUR	1,75 EUR
Alk Tax + VAT	6,74 EUR	7,47 EUR
RSP	13,55 EUR	17,18 EUR

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.