

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

560-24 Italy, Tuscany, vermentino, B-i-B, sustainability certified, PCF (A)

Range: Fixed range 353 stores
Launch date: (YYMMDD) 2026-09-01
Deadline tender answer: 2026-03-22
Deadline tender sample: 2026-03-25
Style and taste profile: We are looking for a dry, fresh and fruity white wine with hints of pear, peach, citrus and fresh herbs.

Product requirements:

Price to consumer (SEK): Max 189
Country of origin: Italy
EU product category: Wine from EU with protected geographical denomination or wine from EU with protected origin denomination
Type of product: White wine
Volume: 1 500 ml
Packaging: Bag-in-Box
Vintage: 2025
Available volume (liters): 72 000
Grape composition: 100 % vermentino
Residual sugar (g/l): Max 5
Designation of origin: Any IGP or DOC for vermentino in Tuscany. Must be stated.
Other requirements: The product must meet the existing criteria for organic wine according to current EU legislation and be certified for Equalitas, VIVA or SQNPI at producer level.
The tender winner must report the product's PCF – Product Carbon Footprint.
Please observe that only one product per producer can be offered.

EXW finished product: Up to 5,60 EUR / PCS

EXW bulk: Up to 2,50 EUR / Liter

PnL

Gross margin SE buildup PCS		RSP 149 SEK			RSP 189 SEK		
FOB oversea / FCA Europe	PCS / 1500 ml	3,45	EUR	64%	5,60	EUR	70%
Logistics inbound	Europa	0,53	EUR	10%	0,53	EUR	7%
Logistics SE		0,64	EUR	12%	0,64	EUR	8%
Marketing		0,27	EUR	5%	0,40	EUR	5%
Contributive margin		0,54	EUR	10%	0,80	EUR	10%
Price to Systembolaget		5,43	EUR		7,96	EUR	
Systembolaget margin		1,37	EUR		1,75	EUR	
Alk Tax + VAT		6,74	EUR		7,47	EUR	
RSP		13,55	EUR		17,18	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.