

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

559-8 Spain, garnacha or blend of garnacha and cariñena, B-i-B, sustainability certified (A)

Distribution: 306 stores
Launch date: 2026-06-01
Deadline tender answer: 2026-01-11
Deadline tender sample: 2026-01-14
Style and taste profile: We are looking for a red, dry, medium-bodied wine with hints of red and dark berries, herbs and spices. The wine may have hints of oak, but this is not a requirement.

Product requirements:

Price to consumer (SEK): Max 279
Country of origin: Spain
Type of product: Red wine
Volume: 3 000 ml
Packaging: Bag-in-Box
Vintage: 2024 or younger
Available volume (liters): 240 000
Grape composition: Garnacha or a blend with at least 75% garnacha and the remaining part cariñena. No other grape varieties may be included.
Designation of origin: DO free of choice, must be stated.
Method of aging: Must be stated.

Other requirements: The product must meet existing criteria for organic wine according to current EU legislation, and/or be certified by Fair'n Green, and/or be certified by Wineries for Climate protection. The controlling body and that the wine is organic/certified by Fair'n Green/certified by Wineries for Climate protection must be clearly stated on the label/packaging. Please observe that only one product per producer can be offered. This also applies if the stated producer is fully or partially listed as a subcontractor in another submitted offer by the same supplier.

EXW finished product: Up to 6,90 EUR / PCS
EXW bulk: Upon request

PnL

Gross margin SE buildup PCS		RSP 249 SEK			RSP 279 SEK		
FOB oversea / FCA Europe	PCS / 3000 ml	5,40	EUR	67%	6,90	EUR	71%
Logistics inbound	Europa	0,50	EUR	6%	0,50	EUR	5%
Logistics SE		0,89	EUR	11%	0,89	EUR	9%
Marketing		0,40	EUR	5%	0,49	EUR	5%
Contributive margin		0,80	EUR	10%	0,98	EUR	10%
Price to Systembolaget		7,96	EUR		9,78	EUR	
Systembolaget margin		1,64	EUR		1,91	EUR	
Alk Tax + VAT		12,05	EUR		12,57	EUR	
RSP		21,65	EUR		24,26	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.