

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

561-3 Chile, cabernet sauvignon, sustainability certified, PCF (B)

Range: Fixed range 223 Stores
Launch date: (YYMMDD) 2026-12-01
Deadline tender answer: 2026-02-12
Deadline tender sample: 2026-03-17
Style and taste profile: We are looking for a modern, very fruity red wine with hints of blackcurrant and oak.

Product requirements:

Price to consumer (SEK): 89
Country of origin: Chile
EU product category: Wine from third country or Wine from third country with geographical denomination.
Type of product: Red wine
Volume: 750 ml
Packaging: Lightweight bottle max 420 g or PET bottle
Vintage: 2025
Available volume (liters): 48 000
Grape composition: Minimum 85 % cabernet sauvignon
Designation of origin: Must be stated
Method of aging: The wine must be fully or partially aged in oak barrels, alternatively been in contact with oak staves/oak chips.
Other requirements: On the label as well as in the offer stated producer must be certified in all areas (red, green and orange) according to Certified Sustainable Wine of Chile (<https://www.sustainable.cl>).
The tender winner must report PCF – Product Carbon Footprint.
Please observe that only one product per producer can be offered.

EXW finished product: Up to 1,80 EUR / PCS

EXW bulk: Up to N/A EUR / Liter

PnL

Gross margin SE buildup PCS		RSP 84 SEK			RSP 89 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	1,50	EUR	49%	1,80	EUR	52%
Logistics inbound	Overseas	0,45	EUR	15%	0,45	EUR	13%
Logistics SE		0,66	EUR	21%	0,66	EUR	19%
Marketing		0,15	EUR	5%	0,17	EUR	5%
Contributive margin		0,31	EUR	10%	0,34	EUR	10%
Price to Systembolaget		3,07	EUR		3,39	EUR	
Systembolaget margin		1,02	EUR		1,07	EUR	
Alk Tax + VAT		3,54	EUR		3,64	EUR	
RSP		7,64	EUR		8,09	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.