

# CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.  
Please Use Reference Number and Company Name in Your Email Subject Line.

## 481-153 Frankrike, Chablis Premier Cru (TSV)

**Launch date:** 2024-09-27

**Deadline tender answer:** 2024-04-07

**Deadline tender sample:** 2024-05-07

**Style and taste profile:** We are looking for a typical wine of origin. The wine can have elements of barrels, but this is not a requirement.

### Product requirements:

**Price to consumer (SEK):** Max 399

**EXW:** Up to 12,40 USD/PCS

**Country of origin:** France

**Type of product:** White wine

**Volume:** 750 ml

**Packaging:** Glasbottle

**Vintage:** 2023

**Available volume (liters):** 1800

**Grape composition (%):**

**Designation of origin:** AOP Chablis Premier Cru

### PnL

Gross margin SE buildup PCS		RSP 299 SEK			RSP 399 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	8,90	EUR	55%	12,40	EUR	56%
Logistics inbound	Europa	0,18	EUR	1%	0,18	EUR	1%
Logistics SE		0,32	EUR	2%	0,32	EUR	1%
Marketing		1,13	EUR	7%	1,56	EUR	7%
Contributive margin		5,66	EUR	35%	7,81	EUR	35%
<b>Price to Systembolaget</b>		<b>16,18</b>	<b>EUR</b>		<b>22,30</b>	<b>EUR</b>	
Systembolaget margin		2,85	EUR		3,75	EUR	
Alk Tax + VAT		7,19	EUR		8,95	EUR	
<b>RSP</b>		<b>26,23</b>	<b>EUR</b>		<b>35,00</b>	<b>EUR</b>	

\* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.