

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

494-9 Italy, DOC or DOCG in Campania or Basilicata, sustainability certified and/or organic (C)

Range:	Fixed assortment
Launch date:	2025-03-01
Deadline tender answer:	2024-08-22
Deadline tender sample:	2024-09-24
Style and taste profile:	We are looking for a fruity and nuanced grape-typical red wine with elements of dark cherries, raspberries and sage. The wine can have elements of barrels, but this is not a requirement.
Other:	The product must meet existing criteria for organic wine according to current EU legislation <u>and/or</u> existing criteria for Equalitas, VIVA or SQNPI at producer level.

Product requirements:

Price to consumer (SEK):	150-159
Country of origin:	Italy
Type of product:	Red wine
Volume:	750 ml
Packaging:	Lighter glass bottle max 420 g
Type of closure:	Optional
Vintage:	2023
Available volume (liters):	12 000
Grape composition (%):	Min 85 % Aglianico
Sugar content (g/l):	N/A
Storage method:	Optional
Designation of origin:	Optional DOC or DOCG in Campania or Basilicata
EXW finished product:	Up to 5,00 EUR / PCS

PnL

Gross margin SE buildup PCS		RSP 150 SEK			RSP 159 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	4,50	EUR	65%	5,00	EUR	66%
Logistics inbound	Europa	0,19	EUR	3%	0,19	EUR	3%
Logistics SE		0,36	EUR	5%	0,36	EUR	5%
Marketing		0,49	EUR	7%	0,53	EUR	7%
Contributive margin		1,40	EUR	20%	1,51	EUR	20%
Price to Systembolaget		7,01	EUR		7,55	EUR	
Systembolaget margin		1,50	EUR		1,58	EUR	
Alk Tax + VAT		4,54	EUR		4,69	EUR	
RSP		13,04	EUR		13,83	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.