

CALWINE

The upcoming tenders are presented in the launch plan and are not final until published.

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

495-26 South Africa, White sparkling

Published: 2024-09-12
Launch date: 2025-06-02
Deadline tender answer: Not Published
Deadline tender sample: Not Published
Style and taste profile: Not Published
Other:

Product requirements:

Price to consumer (SEK): Max 99-119
EXW finished product: Up to 3,40 EUR/PCS
EXW Bulk: N/A
Type of product: Sparkling wine
Volume: 750 ml
Packaging: Not Published
Vintage: Not Published
Available volume (liters): Not Published
Grape composition (%): Not Published
Designation of origin: Not Published

PnL

Gross margin SE buildup PCS		RSP 99 SEK			RSP 119 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	2,40	EUR	64%	3,40	EUR	67%
Logistics inbound	Overseas	0,24	EUR	6%	0,24	EUR	5%
Logistics SE		0,31	EUR	8%	0,31	EUR	6%
Marketing		0,27	EUR	7%	0,35	EUR	7%
Contributive margin		0,58	EUR	15%	0,76	EUR	15%
Price to Systembolaget		3,85	EUR		5,04	EUR	
Systembolaget margin		1,03	EUR		1,20	EUR	
Alk Tax + VAT		3,59	EUR		3,93	EUR	
RSP		8,46	EUR		10,17	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.