

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

560-26 Germany, Riesling, sustainability certified (B)

Range: Fixed range 142 stores
Launch date: (YYMMDD) 2026-09-01
Deadline tender answer: 2026-01-22
Deadline tender sample: 2026-02-24
Style and taste profile: We are looking for a dry, fresh and fruity, grape typicity white wine with hints of citrus, green apples, pears, herbs and mineral.

Product requirements:

Price to consumer (SEK): 109 - 129
Country of origin: Germany
EU product category: Wine from EU with protected origin denomination
Type of product: White wine
Volume: 750 ml
Packaging: Lightweight bottle max 420 g
Vintage: 2024 or younger
Available volume (liters): 48 000
It is possible to offer 30 000 liters of the current vintage provided that there will be at least 30 000 liters of the following vintage.
Grape composition: 100 % riesling
Designation of origin: Pfalz or Rheingau
Other requirements: The product must meet existing criteria for organic wine according to current EU legislation, and/or be certified by Fair'n Green, and/or be certified by FairChoice, and/or be certified by EchoStep.
On the packaging as well as in the offer stated producer must be a property located in the origin.
Please observe that only one product per producer can be offered.

EXW finished product: Up to 4,15 EUR / PCS

EXW bulk: Up to N/A EUR / Liter

PnL

Gross margin SE buildup PCS		RSP 109 SEK			RSP 129 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	3,10	EUR	66%	4,15	EUR	70%
Logistics inbound	Europa	0,23	EUR	5%	0,23	EUR	4%
Logistics SE		0,66	EUR	14%	0,66	EUR	11%
Marketing		0,23	EUR	5%	0,30	EUR	5%
Contributive margin		0,47	EUR	10%	0,59	EUR	10%
Price to Systembolaget		4,65	EUR		5,92	EUR	
Systembolaget margin		1,26	EUR		1,45	EUR	
Alk Tax + VAT		4,00	EUR		4,36	EUR	
RSP		9,91	EUR		11,73	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.