

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

494-17 Australia, white wine, blend with sauvignon blanc and semillon, sustainability certified (B)

Launch date: 2025-03-01

Deadline tender answer: 2024-07-25

Deadline tender sample: 2024-08-27

Style and taste profile: We are looking for a fresh and fruity white wine with hints of citrus, stone fruit, herbs and spices. The wine may have hints of oak, but this is not a requirement.

Product requirements:

Price to consumer (SEK): Max 99

Country of origin: Australia

Type of product: White wine

Volume: 750 ml

Packaging: Light weight bottle max 420 g or PET-bottle

Vintage: 2024

Available volume (liters): 72 000

Grape composition (%): Blend where sauvignon blanc must make up at least 75% and a maximum of 85%. The remaining part should be semillon.

Designation of origin: Must be stated.

Other requirements: The grape varieties sauvignon blanc and semillon must be stated on the label.

The product must fulfill the current criteria for organic wine according to EU law and/or be certified Sustainable winegrowing Australia.

The controlling body and the fact that the wine is organic/ Sustainable winegrowing Australia must be clearly stated on the label/packaging.

Within three (3) days after the tender winner has been informed about the tender win, a valid certificate, in Swedish or English, must be received by Systembolaget proving that the stated producer meets the criteria for the production of organic wine according to current EU legislation or alternatively meets the criteria for Sustainable winegrowing Australia.

EXW finished product: Up to 4,50 AUD / PCS

EXW bulk: N/A

PnL

Gross margin SE buildup PCS		RSP 89 SEK			RSP 99 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	3,60	AUD	66%	4,50	AUD	69%
Logistics inbound	Overseas	0,40	AUD	7%	0,40	AUD	6%
Logistics SE		0,53	AUD	10%	0,53	AUD	8%
Marketing		0,27	AUD	5%	0,32	AUD	5%
Contributive margin		0,66	AUD	12%	0,78	AUD	12%
Price to Systembolaget		5,47	AUD		6,47	AUD	
Systembolaget margin		1,58	AUD		1,73	AUD	
Alk Tax + VAT		5,75	AUD		6,04	AUD	
RSP		12,81	AUD		14,24	AUD	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.