

# CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.  
Please Use Reference Number and Company Name in Your Email Subject Line.

## 560-8 Italy, barbera, PET, sustainability certified, PCF (A)

<b>Range:</b>	Fixed range 373 stores
<b>Launch date:</b>	2026-09-01
<b>Deadline tender answer:</b>	2026-03-01
<b>Deadline tender sample:</b>	2026-03-04
<b>Other:</b>	PCF – Product Carbon Footprint report
<b>Style and taste profile:</b>	We are looking for a youthful and fruity red wine with hints of dark cherries, raspberries, violets and blueberries.

### Product requirements:

<b>Price to consumer (SEK):</b>	Max 99/liter
<b>Country of origin:</b>	Italy
<b>EU product category:</b>	Wine from EU with protected geographical denomination
<b>Type of product:</b>	Red wine
<b>Volume:</b>	750 ml or 1 000 ml
<b>Packaging:</b>	PET-bottle
<b>Vintage:</b>	2025
<b>Available volume (liters):</b>	48 000
<b>Type of closure:</b>	Long screw cap made of material approved for return deposit system with cash refund (non-metal).
<b>Grape composition:</b>	100 % barbera
<b>Residual sugar (g/l):</b>	Max 7
<b>Designation of origin:</b>	IGP Provincia di Pavia
<b>Other requirements:</b>	The product must meet the existing criteria for organic wine according to current EU legislation and/or be certified for Equalitas, VIVA or SQNPI at producer level.

**EXW finished product:** Up to 2,00 EUR / PCS 2000 ml

**EXW bulk:** Up to N/A EUR / Liter

### PnL

<b>Gross margin SE buildup PCS</b>	<b>RSP 89 SEK</b>	<b>RSP 99 SEK</b>
FOB oversea / FCA Europe	PCS / 1000 ml	1,50 EUR 53%
Logistics inbound	Europa	0,23 EUR 8%
Logistics SE		0,66 EUR 23%
Marketing		0,14 EUR 5%
Contributive margin		0,28 EUR 10%
<b>Price to Systembolaget</b>	<b>2,80 EUR</b>	<b>3,44 EUR</b>
Systembolaget margin		0,98 EUR
Alk Tax + VAT		4,31 EUR
<b>RSP</b>	<b>8,09 EUR</b>	<b>9,00 EUR</b>

\* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.