

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

407-4 Italy, Bolgheri (C)

Launch date: 2024-12-02
Deadline tender answer: 2024-07-04
Deadline tender sample: 2024-08-06
Style and taste profile: We are looking for a fruity, origin typicity and nuanced red wine with hints of oak, dark cherries, black currants, plums, cedar and vanilla.

Product requirements:

Price to consumer (SEK): Max 199
Country of origin: Italy
EU product category: Wine from EU with protected origin denomination
Type of product: Red wine
Volume: 750 ml
Packaging: Lighter glass bottle max 500 g
Vintage: 2022 or 2023
Available volume (liters): 10 000
Grape composition (%): Must be stated in the offer.
Residual sugar (g/l): Max 5
Designation of origin (as stated on packaging): Bolgheri DOC
Method of aging: Must be stated in the offer.
Other requirements: Offered producer must be a property located in Bolgheri DOC

EXW finished product: Up to 5,80 EUR / PCS

EXW bulk: N/A

PnL

Gross margin SE buildup PCS		RSP 179 SEK		RSP 199 SEK			
FOB oversea / FCA Europe	PCS / 750 ml	4,95	EUR	57%	5,80	EUR	59%
Logistics inbound	Europa	0,36	EUR	4%	0,36	EUR	4%
Logistics SE		0,55	EUR	6%	0,55	EUR	6%
Marketing		0,60	EUR	7%	0,69	EUR	7%
Contributive margin		2,15	EUR	25%	2,45	EUR	25%
Price to Systembolaget		8,62	EUR		9,81	EUR	
Systembolaget margin		1,73	EUR		1,90	EUR	
Alk Tax + VAT		4,96	EUR		5,30	EUR	
RSP		15,30	EUR		17,01	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.