

CALWINE

The upcoming tenders are presented in the launch plan and are not final until published.

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

495-17 Italy, Tuscany

Published:	2024-09-12
Launch date:	2025-06-02
Deadline tender answer:	Not Published
Deadline tender sample:	Not Published
Style and taste profile:	Not Published
Other:	Sustainability certified

Product requirements:

Price to consumer (SEK):	Max 129
EXW finished product:	Up to 3,90 EUR/PCS
EXW Bulk:	N/A
Type of product:	White wine
Volume:	750 ml
Packaging:	Bottle weight max 420 g
Vintage:	Not Published
Available volume (liters):	12 000
Grape composition (%):	Vermentino
Designation of origin:	Tuscany

PnL

Gross margin SE buildup PCS		RSP 119 SEK			RSP 129 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	3,50	EUR	68%	3,90	EUR	69%
Logistics inbound	Europa	0,18	EUR	4%	0,18	EUR	3%
Logistics SE		0,31	EUR	6%	0,31	EUR	6%
Marketing		0,35	EUR	7%	0,39	EUR	7%
Contributive margin		0,76	EUR	15%	0,85	EUR	15%
Price to Systembolaget		5,04	EUR		5,63	EUR	
Systembolaget margin		1,20	EUR		1,29	EUR	
Alk Tax + VAT		3,93	EUR		4,10	EUR	
RSP		10,17	EUR		11,03	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.