

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

407-27 Romania, white wine, paper packaging (A)

Launch date: 2024-12-02
Deadline tender answer: 2024-06-09
Deadline tender sample: 2024-06-12
Style and taste profile: We are looking for a fresh and fruity white wine with balanced aromatic elements.

Product requirements:

Price to consumer (SEK): 79 - 89
Country of origin: Romania
EU product category: Wine from EU with protected geographical denomination or wine from EU with protected origin denomination
Type of product: White wine
Volume: 1 000 ml
Packaging: Paper packaging
Vintage: 2023
Available volume (liters): 72 000
Grape composition (%): Blend with two grape varieties with a minimum of 50 % feteasca regala. Other permitted grape varieties are riesling and sauvignon blanc.
Residual sugar (g/l): 5 - 10
Designation of origin (as stated on packaging): Must be stated in the offer
Other requirements: Grape varieties must be stated on the packaging.
EXW finished product: Up to 1,80 EUR / PCS
EXW bulk: N/A

PnL

Gross margin SE buildup PCS		RSP 79 SEK			RSP 89 SEK		
FOB oversea / FCA Europe	PCS / 1000 ml	1,29	EUR	62%	1,80	EUR	67%
Logistics inbound	Europa	0,18	EUR	9%	0,18	EUR	7%
Logistics SE		0,31	EUR	15%	0,31	EUR	12%
Marketing		0,11	EUR	5%	0,13	EUR	5%
Contributive margin		0,21	EUR	10%	0,27	EUR	10%
Price to Systembolaget		2,10	EUR		2,70	EUR	
Systembolaget margin		0,77	EUR		0,86	EUR	
Alk Tax + VAT		3,88	EUR		4,05	EUR	
RSP		6,75	EUR		7,61	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.