

# CALWINE

The upcoming tenders are presented in the launch plan and are not final until published.

Contact us: tenders@calwine.se or your personal contact at Calwine.  
Please Use Reference Number and Company Name in Your Email Subject Line.

## 494-8 Italy, Langhe Nebbiolo

<b>Published:</b>	<b>2024-06-13</b>
<b>Launch date:</b>	2025-03-01
<b>Deadline tender answer:</b>	Not Published
<b>Deadline tender sample:</b>	Not Published
<b>Style and taste profile:</b>	Not Published
<b>Other:</b>	Organic and sustainability certifications

### Product requirements:

<b>Price to consumer (SEK):</b>	179-189
<b>EXW finished product:</b>	Up to 5,80 EUR/PCS
<b>EXW Bulk:</b>	N/A
<b>Type of product:</b>	Red wine
<b>Volume:</b>	750 ml
<b>Packaging:</b>	Bottle
<b>Vintage:</b>	Not Published
<b>Available volume (liters):</b>	30 000
<b>Grape composition (%):</b>	Nebbiolo
<b>Designation of origin:</b>	Langhe

### PnL

Gross margin SE buildup PCS		RSP 179 SEK			RSP 189 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	5,40	EUR	62%	5,80	EUR	63%
Logistics inbound	Europa	0,18	EUR	2%	0,18	EUR	2%
Logistics SE		0,31	EUR	4%	0,31	EUR	3%
Marketing		0,60	EUR	7%	0,64	EUR	7%
Contributive margin		2,15	EUR	25%	2,30	EUR	25%
<b>Price to Systembolaget</b>		<b>8,62</b>	<b>EUR</b>		<b>9,21</b>	<b>EUR</b>	
Systembolaget margin		1,73	EUR		1,82	EUR	
Alk Tax + VAT		4,96	EUR		5,13	EUR	
<b>RSP</b>		<b>15,30</b>	<b>EUR</b>		<b>16,15</b>	<b>EUR</b>	

\* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.