

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

407-22 Spain, verdejo, PET or paper packaging, sustainability certified (B)

Launch date: 2024-12-02
Deadline tender answer: 2024-05-16
Deadline tender sample: 2024-06-18
Style and taste profile: We are looking for a fresh, fruity and grape typicity white wine.

Product requirements:

Price to consumer (SEK): 750 ml: 80 - 89 SEK
1 000 ml: 90 - 99 SEK

Type of product: White wine
Volume: 750 ml or 1000 ml
Packaging: PET or **paper packaging**
Vintage: 2023
Available volume (liters): 48 000
Type of closure: For PET long screw cap of material approved for return deposit system (not metal).
Grape composition (%): Minimum 85 % verdejo
Residual sugar (g/l): Max 5
Designation of origin (as stated on packaging): Must be stated
Other requirements:

The wine must be certified with at least one of the following alternatives: organic, Fair'n Green or Wineries for Climate protection. Within three (3) days after the tender winner has been informed about the tender win, valid certificates, in Swedish or English, must be received by Systembolaget proving that the wine in question is certified with any of the requested certifications.

EXW finished product: Up to 2,30 EUR / PCS
EXW bulk: Up to 1,45 EUR / Liter
PnL

Gross margin SE buildup PCS		RSP 90 SEK			RSP 99 SEK		
FOB oversea / FCA Europe	per liter	0,97	EUR		1,45	EUR	
FOB oversea / FCA Europe	PCS / 1000 ml	0,97	EUR	35%	1,41	EUR	43%
Bulk Shipping.	Europa	0,18	EUR	6%	0,18	EUR	5%
Bulk bottling.	Tetra 1000	0,58	EUR	21%	0,58	EUR	18%
Logistics inbound	Europa	0,18	EUR	7%	0,18	EUR	5%
Logistics SE		0,36	EUR	13%	0,36	EUR	11%
Marketing		0,14	EUR	5%	0,16	EUR	5%
Contributive margin		0,36	EUR	13%	0,43	EUR	13%
Price to Systembolaget		2,76	EUR		3,30	EUR	
Systembolaget margin		0,87	EUR		0,95	EUR	
Alk Tax + VAT		4,07	EUR		4,22	EUR	
RSP		7,69	EUR		8,46	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.