

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

494-2 Argentina, Mendoza, malbec, sustainability certified (B)

Launch date: 2025-03-01
Deadline tender answer: 2024-08-01
Deadline tender sample: 2024-09-03
Style and taste profile: We are looking for a medium-bodied red wine with hints of dark berries, violets and herbs. The wine may have hints of oak, but this is not a requirement

Product requirements:

Price to consumer (SEK): Max 169
Country of origin: Argentina
EU product category: Wine from third country with geographical denomination.
Type of product: Red wine
Volume: 750 ml
Packaging: Light weight bottle max 420 g or PET-bottle
Vintage: 2023 or 2024
Available volume (liters): 18 000
Grape composition (%): 100 % malbec
Designation of origin (as stated on packaging): Mendoza or underlying region
Method of aging: Must be stated.
Other requirements: The product must fulfill current criterias for organic wine according to EU law, and/or be certified by Fairtrade or IMO-Fair for life as fair trade. The controlling body and the fact that the wine is organic/certified by Fairtrade or IMO-Fair for life, must be clearly stated on the label/packaging. Within three (3) days after the tender winner has been informed of the tender win, a valid certificate, alternatively documentation from Bodegas de Argentina, in Swedish or English must be received by Systembolaget proving that the specified producer is certified within one of the three (3) mentioned certification types. Grape variety and origin must be clearly stated on the front label.

EXW finished product: Up to 5,45 USD / PCS
EXW bulk: N/A

PnL

Gross margin SE buildup PCS		RSP 149 SEK		RSP 169 SEK			
FOB oversea / FCA Europe	PCS / 750 ml	4,55	USD	60%	5,45	USD	61%
Logistics inbound	Overseas	0,27	USD	4%	0,27	USD	3%
Logistics SE		0,35	USD	5%	0,35	USD	4%
Marketing		0,53	USD	7%	0,63	USD	7%
Contributive margin		1,90	USD	25%	2,23	USD	25%
Price to Systembolaget		7,61	USD		8,94	USD	
Systembolaget margin		1,63	USD		1,83	USD	
Alk Tax + VAT		4,95	USD		5,33	USD	
RSP		14,19	USD		16,10	USD	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.