

CALWINE

The upcoming tenders are presented in the launch plan and are not final until published.

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

560-23 Germany, Grauburgunder, sustainability certified

Published:	2025-12-11
Range:	Fixed range
Launch date:	2026-09-01
Deadline tender answer:	Not published
Deadline tender sample:	Not published
Style and taste profile:	Not published
Other:	Sustainability certified. PCF: The winning bidder undertakes to register the product's climate footprint in Carbon Cloud.

Product requirements:

Price to consumer (SEK):	Max 89-99
SB product category:	White wine
Volume ml:	750
Packaging:	PET or bottle max. 420 g
Vintage:	Not published
Alcohol %:	8,5-15
Available volume (liters):	46 000
Grape composition (%):	Grauburgunder
Designation of origin :	Not published
EXW finished product:	Up to 2,45 EUR
EXW Bulk:	Up to N/A EUR/L

PnL

Gross margin SE buildup PCS		RSP 89 SEK			RSP 99 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	1,95	EUR	59%	2,45	EUR	63%
Logistics inbound	Europa	0,22	EUR	7%	0,22	EUR	6%
Logistics SE		0,63	EUR	19%	0,63	EUR	16%
Marketing		0,17	EUR	5%	0,20	EUR	5%
Contributive margin		0,33	EUR	10%	0,39	EUR	10%
Price to Systembolaget		3,31	EUR		3,91	EUR	
Systembolaget margin		0,96	EUR		1,04	EUR	
Alk Tax + VAT		3,48	EUR		3,65	EUR	
RSP		7,74	EUR		8,61	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.