

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

560-32 Italy, Piedmont, sparkling sustainability certified (B)

Range:	Fixed range
Launch date: (YYMMDD)	2026-09-01
Deadline tender answer:	2026-02-19
Deadline tender sample:	2026-03-24
Style and taste profile:	We are looking for a fresh and fruity white sparkling wine with hints of green and/or yellow apples, toast and citrus.

Product requirements:

Price to consumer (SEK):	Max 139
Country of origin:	Italy
EU product category:	Quality sparkling wine from EU.
Type of product:	Sparkling wine
Volume:	750 ml
Packaging:	Bottle
Vintage:	Any vintage or "non vintage"
Available volume (liters):	36 000
Type of closure:	Mushroom stopper (Champagne cork)
Grape composition:	Single variety wine or blend. Chardonnay and pinot noir must constitute at least 85% of the blend. Other grape varieties permitted in the origin may be included but may not individually or together constitute more than 15% of the blend.
Residual sugar (g/l):	Max 10
Designation of origin:	Piemonte DOC
Method of aging:	The wine must have been on its lees in the bottle for at least 12 months.
Other requirements:	The wine must have undergone a second, carbonating, fermentation in bottle. The term "Metodo Classico" must be clearly stated on the packaging. The producer must meet existing criteria for Equalitas, VIVA or SQNPI. On the packaging as well as in the offer stated producer must be a property located in Piedmont. Please observe that only one product per producer can be offered.

EXW finished product: Up to 5,40 EUR / PCS

EXW bulk: Up to N/A EUR / Liter

PnL

Gross margin SE buildup PCS	RSP 129 SEK		RSP 139 SEK	
FOB oversea / FCA Europe	PCS / 750 ml	3,85	EUR 65%	4,36 EUR 66%
Logistics inbound	Europa	0,23	EUR 4%	0,23 EUR 3%
Logistics SE		0,66	EUR 11%	0,66 EUR 10%
Marketing		0,30	EUR 5%	0,33 EUR 5%
Contributive margin		0,89	EUR 15%	0,98 EUR 15%
Price to Systembolaget	5,92	EUR	6,55	EUR
Systembolaget margin		1,45	EUR	1,54 EUR
Alk Tax + VAT		4,36	EUR	4,54 EUR
RSP	11,73	EUR	12,64	EUR

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.