

CALWINE

The upcoming tenders are presented in the launch plan and are not final until published.

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

495-7 Portugal, BiB

Published: 2024-09-12
Launch date: 2025-06-02
Deadline tender answer: Not Published
Deadline tender sample: Not Published
Style and taste profile: Not Published
Other: .

Product requirements:

Price to consumer (SEK): Max 229
EXW finished product: Up to 4,60 EUR/PCS
EXW Bulk: Up to 0,90 EUR/Liter
Type of product: Red wine
Volume: 3000 ml
Packaging: BiB
Vintage: Not Published
Available volume (liters): 228 000
Grape composition (%): Not Published
Designation of origin: Tejo

PnL

Gross margin SE buildup PCS		RSP 199 SEK		RSP 229 SEK	
FOB oversea / FCA Europe	per liter	0,38	EUR	0,87	EUR
FOB oversea / FCA Europe	PCS / 3000 ml	1,13	EUR 23%	2,60	EUR 39%
Bulk Shipping.	Europa	0,53	EUR 11%	0,53	EUR 8%
Bulk bottling.	BiB	1,28	EUR 26%	1,28	EUR 19%
Logistics inbound	Europa	0,33	EUR 7%	0,33	EUR 5%
Logistics SE		0,71	EUR 15%	0,71	EUR 11%
Marketing		0,24	EUR 5%	0,33	EUR 5%
Contributive margin		0,63	EUR 13%	0,86	EUR 13%
Price to Systembolaget		4,85	EUR	6,64	EUR
Systembolaget margin		1,17	EUR	1,44	EUR
Alk Tax + VAT		10,99	EUR	11,50	EUR
RSP		17,01	EUR	19,57	EUR

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.