

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

407-9 Spain, Penedès, blend, sustainability certified (B)

Launch date: 2024-12-02
Deadline tender answer: 2024-07-11
Deadline tender sample: 2024-08-13
Style and taste profile: We are looking for a nuanced, full-bodied and full-flavored red wine with hints of red and/or dark berries and balanced notes of oak.

Product requirements:

Price to consumer (SEK): 129 - 149
Country of origin: Spain
EU product category: Wine from EU with protected origin denomination
Type of product: Red wine
Volume: 750 ml
Packaging: **Light weight bottle max 420 g** or *PET-bottle*
Vintage: 2021 or younger
Available volume (liters): 30 000
Grape composition (%): Blend of at least two (2) of the following grape varieties: cabernet sauvignon, merlot or petit verdot. No grape variety may be included with more than 75 %. No other grape varieties may be included in the blend.
Residual sugar (g/l): Max 5
Designation of origin: DO Penedès
Method of aging: The wine must be fully or partially aged in oak barrels for a minimum of 4 months. The wine shall not have been in contact with oak staves or oak chips.
Other requirements: The wine must be certified with at least one of the following alternatives: organic, Fair 'n Green or Wineries for Climate protection.

EXW finished product: Up to 4,80 EUR / PCS

EXW bulk: N/A

PnL

Gross margin SE buildup PCS		RSP 129 SEK			RSP 149 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	3,85	EUR	69%	4,80	EUR	70%
Logistics inbound	Europa	0,18	EUR	3%	0,18	EUR	3%
Logistics SE		0,36	EUR	6%	0,36	EUR	5%
Marketing		0,39	EUR	7%	0,48	EUR	7%
Contributive margin		0,85	EUR	15%	1,02	EUR	15%
Price to Systembolaget		5,63	EUR		6,83	EUR	
Systembolaget margin		1,29	EUR		1,47	EUR	
Alk Tax + VAT		4,10	EUR		4,44	EUR	
RSP		11,03	EUR		12,74	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.