

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

560-12 Spain, garnacha, sustainability certified, PCF (B)

Range: Fixed range 451 stores
Launch date: 2026-09-01
Deadline tender answer: 2026-01-29
Deadline tender sample: 2026-03-03
Style and taste profile: We are looking for a medium to full-bodied red wine with hints of red and dark berries and spices. The wine may have a slight hint of oak, but this is not a requirement.

Product requirements:

Price to consumer (SEK): 89 – 99
Country of origin: Spain
EU product category: Wine from EU with protected origin denomination
Type of product: Red wine
Volume: 750 ml
Packaging: Lightweight bottle max 420 g
Vintage: 2024 or younger
Available volume (liters): 48 000
Grape composition: Minimum 85 % garnacha
Residual sugar (g/l): Max 5
Designation of origin: DOCa Rioja or DO Navarra

Method of aging: Must be stated. The wine should not have been in contact with oak staves or oak chips.

Other requirements: The product must meet existing criteria for organic wine according to current EU legislation, and/or be certified by Fair'n Green, and/or be certified by Wineries for Climate protection. The controlling body and the certification must be clearly stated on the label/packaging.
If the wine is organic, the tender winner must submit a valid certificate to Systembolaget within three (3) days of being notified of the tender win, confirming that the wine in question is certified.
On the packaging as well as in the offer stated producer must be a property located in the offered origin.

EXW finished product: Up to 2,35 EUR / PCS

EXW bulk: Up to N/A EUR / Liter

PnL

Gross margin SE buildup PCS		RSP 94 SEK			RSP 99 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	2,10	EUR	56%	2,35	EUR	58%
Logistics inbound	Europa	0,23	EUR	6%	0,23	EUR	6%
Logistics SE		0,66	EUR	18%	0,66	EUR	16%
Marketing		0,19	EUR	5%	0,20	EUR	5%
Contributive margin		0,56	EUR	15%	0,60	EUR	15%
Price to Systembolaget		3,70	EUR		4,02	EUR	
Systembolaget margin		1,11	EUR		1,16	EUR	
Alk Tax + VAT		3,73	EUR		3,82	EUR	
RSP		8,55	EUR		9,00	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.