

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

560-12 Spain, garnacha, sustainability certified, PCF (B)

Range:	Fixed range 451 stores
Launch date:	2026-09-01
Deadline tender answer:	2026-01-29
Deadline tender sample:	2026-03-03
Style and taste profile:	We are looking for a medium to full-bodied red wine with hints of red and dark berries and spices. The wine may have a slight hint of oak, but this is not a requirement.

Product requirements:

Price to consumer (SEK):	89 – 99
Country of origin:	Spain
EU product category:	Wine from EU with protected origin denomination
Type of product:	Red wine
Volume:	750 ml
Packaging:	Lightweight bottle max 420 g
Vintage:	2024 or younger
Available volume (liters):	48 000
Grape composition:	Minimum 85 % garnacha
Residual sugar (g/l):	Max 5
Designation of origin:	DOCa Rioja or DO Navarra
Method of aging:	Must be stated. The wine should not have been in contact with oak staves or oak chips.
Other requirements:	<p>The product must meet existing criteria for organic wine according to current EU legislation, and/or be certified by Fair'n Green, and/or be certified by Wineries for Climate protection. The controlling body and the certification must be clearly stated on the label/packaging.</p> <p>If the wine is organic, the tender winner must submit a valid certificate to Systembolaget within three (3) days of being notified of the tender win, confirming that the wine in question is certified.</p> <p>On the packaging as well as in the offer stated producer must be a property located in the offered origin.</p>
EXW finished product:	Up to 2,35 EUR / PCS
EXW bulk:	Up to N/A EUR / Liter

PnL

Gross margin SE buildup PCS	RSP 94 SEK	RSP 99 SEK
FOB oversea / FCA Europe	PCS / 750 ml	2,10 EUR 56%
Logistics inbound	Europa	0,23 EUR 6%
Logistics SE		0,66 EUR 18%
Marketing		0,19 EUR 5%
Contributive margin		0,56 EUR 15%
Price to Systembolaget	3,70 EUR	4,02 EUR
Systembolaget margin		1,11 EUR
Alk Tax + VAT		3,73 EUR
RSP	8,55 EUR	9,00 EUR

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.